

GOVERNMENT OF THE DISTRICT OF COLUMBIA OFFICE OF THE CHIEF FINANCIAL OFFICER OFFICE OF REVENUE ANALYSIS



District of Columbia Economic and Revenue Trends: December 2022

Muriel Bowser, Mayor Glen Lee, Chief Financial Officer

> Highlights % ch, 12 month avg

Green = Improving*

469

DC Jobs (p.2) DC Wages (p. 4)

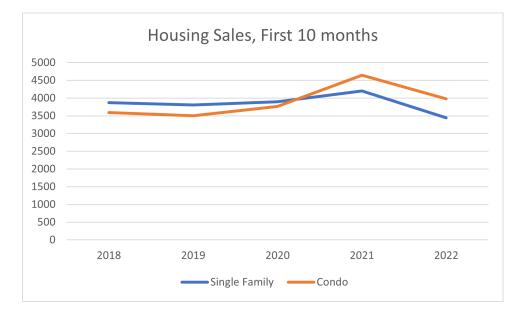
Home prices (p.8) Office vacancy (p.7)

Unemployment rate (p.2)

Fitzroy Lee, Deputy CFO & Chief Economist Jeffrey Wilkins, Fiscal Analyst

DC Housing Sales Over Time

After reaching a high point in 2021, sales of condos and single family homes in DC have decreased. For the first 10 months of the last few years, 3,800 or more single family homes have been sold, while only 3,448 have been sold so far in 2022. Condo sales are still higher than 2018, 2019, and 2020, however, sitting at 3,980.



| | Single Family | Condo |
|------|----------------------|----------------|
| 2018 | 3 <mark>,</mark> 869 | 3 , 594 |
| 2019 | 3 <mark>,</mark> 803 | 3 , 501 |
| 2020 | 3,896 | 3,768 |
| 2021 | 4,201 | 4,644 |
| 2022 | 3,448 | 3,980 |

* 12-month moving avg growth better than previous year

| Employment2 |
|---|
| Jobs by sector3 |
| Wages and Income4 |
| Population, jobs5 |
| Multifamily housing and hous- ing permits6 |
| Commercial office space7 |
| Single family and condomini- um housing sales8 |
| Property transfer & deed9 |
| Hospitality10 |
| US economy and federal gov- ernment11 |
| DC tax collections12 |
| Forecasts13 |
| ORA reports, & documents.14 |

ORA contact info.....14

About.....14

Employment

- DC jobs grew 1.4% over last year.
- Resident employment fell 1.7% below last year.
- The DC unemployment rate is down to 4.6% from 6.2% last year.

Table 1. Wage and salary employment in DC, Washington metro area, and the US: October 2022

| Jurisdiction | This month | FY 2022 | FY 2021 | FY 2020 |
|----------------------|------------|-----------|-----------|-----------|
| District of Columbia | 774,100 | 763,875 | 735,208 | 763,342 |
| YoY % change | 1.4 | 3.9 | -3.7 | -4.1 |
| DC metro area | 3,338,900 | 3,286,767 | 3,182,558 | 3,205,133 |
| YoY % change | 2.0 | 3.3 | -0.7 | -3.9 |
| DC suburbs (%ch) | 2.2 | 3.1 | 0.2 | -3.9 |
| US (%ch) | 3.4 | 4.3 | 0.1 | -4.0 |

Not seasonally adjusted. Suburban employment is the difference between the metro area and the DC portion. Source: BLS

Table 2. Resident employment and unemployment: October 2022

| Indicator | This month | FY 2022 | FY 2021 | FY 2020 | | | | | |
|-------------------------|---------------|-----------|---------|---------|--|--|--|--|--|
| DC Labor force summary | | | | | | | | | |
| Resident Employment | 354,677 | 363,153 | 354,055 | 365,528 | | | | | |
| YoY % change | -1.7 | 2.6 | -3.1 | -3.1 | | | | | |
| Labor Force | 371,937 | 383,881 | 381,189 | 393,761 | | | | | |
| YoY % change | -3.3 | 0.7 | -3.2 | -1.3 | | | | | |
| Unemployed residents | 17,260 | 20,728 | 27,134 | 28,233 | | | | | |
| YoY % change | -27.5 | -23.6 | -3.9 | 28.2 | | | | | |
| DC Unemployment insuran | ce (state pro | gram) mo. | avg | | | | | | |
| Initial Claims | 878 | 5,408 | 9,450 | 12,886 | | | | | |
| YoY % change | -95.7 | -26.7 | 460.6 | 42.7 | | | | | |
| Weeks compensated | 11,234 | 69,464 | 139,780 | 27,473 | | | | | |
| YoY % change | -66.2 | -50.3 | 408.8 | -9.7 | | | | | |
| | | | | | | | | | |

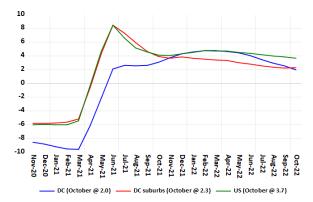
Source: BLS. UI data: US Dept of Labor. Not seasonally adjusted.

Table 3. Unemployment rates October 2022

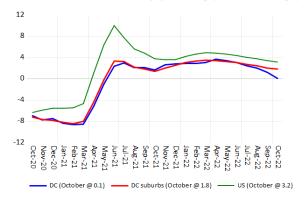
| (percent of labor force) | | | | | | | | | |
|--------------------------|-----|-----|----------|--|--|--|--|--|--|
| | US | DC | DC metro | | | | | | |
| This month | 3.4 | 4.6 | 3.3 | | | | | | |
| 1 year ago | 4.3 | 6.2 | 4.1 | | | | | | |

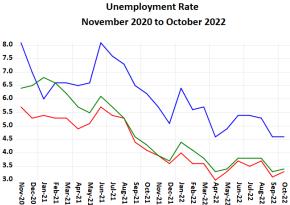
Source: BLS; Not seasonally adjusted.

Wage and salary employment November 2020 to October 2022 (% change from prior year in 3-month moving average)



Resident employment in DC, the DC suburbs, and the US: October 2020 to October 2022 (1 year change, 3-month average)





DC (October @ 4.6) ____ DC MSA (October @ 3.3) ____

— US (October @ 3.4)

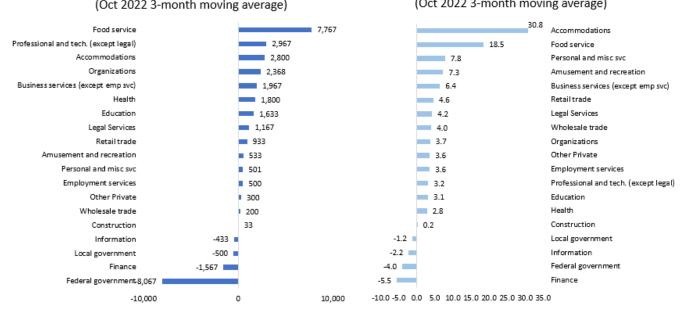
Jobs by sectors of the economy

• Hospitality (Food Service, Accommodations, Amusement and Recreation) jobs account for 9.1% of all DC jobs, which is lower than pre-pandemic ~10%.

• The federal government accounted for 24.7% of all DC jobs. These DC federal government employees make up 52.0% of federal government jobs in the DC metro area and 6.6% of US federal government jobs.

| Table 4. Wage and salary employment located in DC: October 2022 | | | | | | | | | | | | |
|---|------------|-----------|-----------|------|----------|--------|-----|--|--|--|--|--|
| 3-month moving average | | | 1 year ch | ange | Sector % | DC Sha | re | | | | | |
| Industry sector | This Month | Last Year | Amount | % | DC | Metro | US | | | | | |
| Federal government | 191,167 | 199,233 | -8,067 | -4.0 | 24.7 | 52.0 | 6.6 | | | | | |
| Local government | 41,200 | 41,700 | -500 | -1.2 | 5.4 | 12.0 | 0.2 | | | | | |
| Legal Services | 28,833 | 27,667 | 1,167 | 4.2 | 3.8 | 46.6 | 2.5 | | | | | |
| Professional and tech. (except legal) | 96,833 | 93,867 | 2,967 | 3.2 | 12.5 | 22.5 | 1.0 | | | | | |
| Employment services | 14,400 | 13,900 | 500 | 3.6 | 1.9 | 27.0 | 0.4 | | | | | |
| Business services (except emp svc) | 32,800 | 30,833 | 1,967 | 6.4 | 4.2 | 22.0 | 0.6 | | | | | |
| Information | 19,367 | 19,800 | -433 | -2.2 | 2.5 | 24.2 | 0.6 | | | | | |
| Finance | 26,767 | 28,333 | -1,567 | -5.5 | 3.4 | 18.1 | 0.3 | | | | | |
| Organizations | 67,100 | 64,733 | 2,368 | 3.7 | 8.8 | 37.5 | 2.4 | | | | | |
| Education | 54,167 | 52,533 | 1,633 | 3.1 | 7.3 | 52.1 | 1.4 | | | | | |
| Health | 69,467 | 67,667 | 1,800 | 2.8 | 9.1 | 20.8 | 0.3 | | | | | |
| Food service | 49,800 | 42,033 | 7,767 | 18.5 | 6.5 | 21.6 | 0.4 | | | | | |
| Accommodations | 11,900 | 9,100 | 2,800 | 30.8 | 1.6 | 35.8 | 0.7 | | | | | |
| Amusement and recreation | 7,800 | 7,267 | 533 | 7.3 | 1.0 | 18.5 | 0.3 | | | | | |
| Retail trade | 21,100 | 20,167 | 933 | 4.6 | 2.7 | 8.1 | 0.1 | | | | | |
| Wholesale trade | 5,233 | 5,033 | 200 | 4.0 | 0.7 | 8.1 | 0.1 | | | | | |
| Construction | 15,167 | 15,133 | 33 | 0.2 | 1.9 | 9.0 | 0.2 | | | | | |
| Personal and misc svc | 6,900 | 6,400 | 501 | 7.8 | 0.9 | 6.7 | 0.2 | | | | | |
| Other Private | 8,533 | 8,233 | 300 | 3.6 | 1.1 | 4.8 | 0.0 | | | | | |
| Total | 768,533 | 753,633 | 14,900 | 2.0 | 100.0 | 23.2 | 0.5 | | | | | |
| Public Sector | 232,367 | 240,933 | -8,567 | -3.6 | 30.1 | 32.5 | 1.0 | | | | | |
| Private Sector | 536,167 | 512,700 | 23,467 | 4.6 | 69.9 | 20.6 | 0.4 | | | | | |

Source: BLS. Not seasonally adjusted. na=not available. For metro area, legal is included in other professional and technical and personal and miscellaneous service is included in organizations.



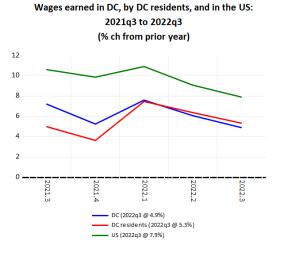
YoY change in wage and salary jobs in DC: (Oct 2022 3-month moving average) % change in wage and salary jobs in DC: (Oct 2022 3-month moving average)

Wages and Income

• The federal government accounted for 27.6% of all wages in DC. Professional and management services accounted for 24.9% of DC wages.

Table 5. Income by sector of the DC economy: 2022q3

| | Salaries | vg. Wages Earned i | Percentage Distribution | |
|-------------------------------|------------|-----------------------|----------------------------|-------|
| Sector | (\$b,saar) | YoY (\$b) | YoY (%) | Wages |
| Total | 87.80 | 4.9 | 6.0 | 100.0 |
| Federal government | 25.40 | 0.3 | 1.4 | 27.6 |
| Local government | 3.90 | 0.1 | 2.4 | 4.5 |
| Professional and management | 21.80 | 1.5 | 7.1 | 24.9 |
| Business services | 3.20 | 0.5 | 19.4 | 3.7 |
| Information and financial | 8.80 | 0.5 | 6.2 | 10.1 |
| Education and health services | 8.70 | 0.5 | 6.4 | 10.0 |
| Trade and hospitality | 4.50 | 1.3 | 41.0 | 5.5 |
| Organizations and personal | 8.00 | 0.2 | 2.5 | 9.0 |
| Other private | 3.50 | 0.0 | -0.3 | 4.7 |
| Private sector | 58.60 | 4.5 | 8.3 1.5 | 67.9 |
| Government | 29.30 | 0.4 | 1.5 | 32.1 |



•Wages and salaries earned in DC were \$89.1 bil-Source: BLS and BEA. Federal government wages and salaries includes military. lion, 4.9% up from last year.

Table 6. DC wages and personal income: 2022q3

| (\$ billion at seasonally adjusted annual rates unless o | , | | | |
|--|--------------------|---------|---------|---------|
| Indicator | Latest qtr. 2022q3 | FY 2021 | FY 2020 | FY 2019 |
| Wages and salaries earned in DC | 89.1 | 82.9 | 79.5 | 78.1 |
| YoY % change | 4.9 | 4.2 | 1.8 | 3.3 |
| Supplements to wages and salaries | 22.1 | 21.3 | 20.7 | 20.5 |
| YoY % change | 3.0 | 2.9 | 1.0 | 4.7 |
| Income earned in DC* | 105.7 | 99.5 | 94.5 | 93.2 |
| YoY % change | 3.4 | 5.3 | 1.4 | 2.1 |
| Net resident adjustment** | -61.1 | -57.3 | -54.3 | -53.5 |
| YoY % change | 3.8 | 5.5 | 1.6 | 2.7 |
| Income earned by DC residents* | 44.7 | 42.2 | 40.2 | 39.7 |
| YoY % change | 2.9 | 5.0 | 1.1 | 1.4 |
| Wages and salaries of DC residents*** | 34.1 | 31.8 | 30.9 | 30.3 |
| YoY % change | 5.3 | 2.9 | 2.1 | 4.3 |
| Proprietors income earned by DC residents**** | 6.8 | 6.5 | 5.7 | 5.9 |
| YoY % change | -5.1 | 15.1 | -4.4 | -13.1 |
| Property income of DC residents | 11.9 | 11.1 | 11.0 | 11.1 |
| YoY % change | 5.1 | 0.6 | -1.0 | 9.5 |
| Pensions and other transfers | 8.4 | 10.9 | 9.9 | 7.1 |
| YoY % change | -14.3 | 9.7 | 40.3 | 5.0 |
| DC personal income | 65.0 | 64.2 | 61.1 | 57.9 |
| YoY % change | 0.7 | 5.0 | 5.5 | 3.3 |
| US Personal income (% change from prior year) | 4.1 | 6.9 | 6.6 | 5.3 |
| US Wages and Salaries (% change from prior year) | 7.9 | 7.1 | 1.8 | 4.6 |
| DC res. wages as % of wages earned in DC | 38.3 | 38.3 | 38.8 | 38.7 |
| DC Personal income as % of US | 0.3 | 0.3 | 0.3 | 0.3 |

Source: BEA *Excludes social insurance paid by individuals. Wage and salary amounts do include social insurance paid by individuals. **Sum of (1) income earned in DC by non residents (negative) and (2) income earned by DC residents outside of DC (positive). Negative means less income earned by DC residents. *** Est. by ORA; assumes wage and salary suppl. are the same % for DC resident wages as for wages earned in DC; excludes social insurance paid by individuals.

****Proprietors' income is derived from federal tax data and therefore all proprietor's income is earned by DC residents.

Population, jobs, and per capita income

•At mid-year 2022, population was estimated to be 3,012 (0.5%) higher than the prior year.

•In the September quarter, the year-over-year percent change in per capita income in DC was 3.0% vs 3.8% for the US. The year-over-year percent change in wages per job in DC was 2.3% vs 3.9% for the US.

| | Population | Yc | Y | Wage and salary employment | Yo | Y |
|---------------|------------|----------------------|-------|----------------------------|---------|-------|
| Calendar Year | Number | # | % | Number | # | % |
| 2022 | 671,803 | 3,012 | 0.5% | | | |
| 2021 | 668,791 | -2,077 | -0.3% | 742,291 | 7,524 | 1.0% |
| 2020 | 670,868 | -37,385 | -5.3% | 734,767 | 15,500 | 2.2% |
| 2019 | 708,253 | 4,106 | 0.6% | 719,267 | -78,100 | -9.8% |
| 2018 | 704,147 | 7 <mark>,</mark> 068 | 1.0% | 797,367 | 4,000 | 0.5% |
| 2017 | 697,079 | 9,503 | 1.4% | 793,367 | 9,733 | 1.2% |
| 2016 | 687,576 | 10,562 | 1.6% | 783,633 | 7,467 | 1.0% |
| 2015 | 677,014 | | | 776,167 | | |

Source: US Census Bureau (Population); BLS seasonally adjusted for year ending June quarter.

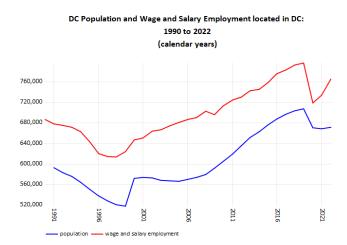


Table 8. Per capita income and wages per job in DC and the US: 2022q3

| | DC | | | | | US | | | | |
|---|---------|-----------|---------|---------|---------|--------|-----------|---------------------|---------|---------|
| | 2022q3 | 4-qtr avg | FY 2021 | FY 2020 | FY 2019 | 2022q3 | 4-qtr avg | FY 2021 | FY 2020 | FY 2019 |
| Per capita Income | 100,017 | 98,495 | 95,265 | 88,141 | 83,078 | 65,602 | 64,529 | 63,101 | 59,093 | 55,692 |
| % ch in per capita income | 3.0 | 3.4 | 8.1 | 6.1 | 1.4 | 3.8 | 2.3 | 6.8 | 6.1 | 4.7 |
| % ch in personal income | 0.7 | 0.2 | 5.0 | 5.5 | 3.3 | 4.1 | 2.5 | 6.9 | 6.6 | 5.3 |
| Wages per job | 115,669 | 114,947 | 112,709 | 104,358 | 98,178 | 73,730 | 72,982 | <mark>69,565</mark> | 65,103 | 61,328 |
| % ch in wages per job | 2.3 | 2.0 | 8.0 | 6.3 | 2.6 | 3.9 | 4.9 | 6.9 | 6.2 | 3.1 |
| % ch in wage and salary jobs | 2.6 | 3.9 | -3.7 | -4.1 | 0.6 | 3.9 | 4.3 | 0.1 | -4.0 | 1.4 |
| % ch in total wages | 4.9 | 6.0 | 4.2 | 1.8 | 3.3 | 7.9 | 9.4 | 7.1 | 1.8 | 4.6 |
| Washington Metro | | | | | | | U.S. | | | |
| Consumer price index | 7.0 | 6.7 | 2.9 | 0.9 | 1.3 | 8.3 | 7.9 | 3.3 | 1.5 | 1.9 |
| Source: REA for per capita income, population, and perconal income; RIS for CRL % changes are VoV | | | | | | | | | | |

Source: BEA for per capita income, population, and personal income; BLS for CPI. % changes are YoY.

Multifamily-unit housing and housing permits

• For the 12-month period ending October 2022, 6,558 housing permits were issued, up 14.1% from the same period last year.

• According to CoStar, in the December quarter, the inventory of apartments and condominiums increased by 3.4% from a year earlier.

• There are 16,103 apartment units under construction, up 19.2% from FY 2021.

| Table 9. Housing unit building permits issued in DC: October 2022 | | | | | | | | | | | |
|---|------------|-------------|---------|---------|---------|--|--|--|--|--|--|
| | This month | 12-mo total | FY 2022 | FY 2021 | FY 2020 | | | | | | |
| Total units | 451 | 6,558 | 6,730 | 6,127 | 5,618 | | | | | | |
| 1 year ch. | -172 | 809 | 603 | 509 | -1,550 | | | | | | |
| YoY % change | -27.6 | 14.1 | 9.8 | 9.1 | -21.6 | | | | | | |

Source: Census Bureau (permits for privately owned units during period)

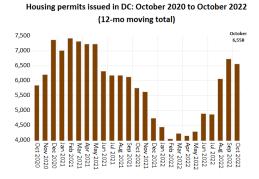


Table 10. Inventory and construction for apartments and condominiums in DC: 2022q4

| | | Inventory | | | | | | | der Con | struction | |
|--------|---------|-----------|-----------|---------|----------|-----------|---------|-----------|---------|--------------|-------|
| | All ur | nits | A | partmen | ts | Condom | niniums | Apartm | nents | Condominiums | |
| CY | Number | YoY % | Buildings | Units | % Vacant | Buildings | Units | Buildings | Units | Buildings | Units |
| 2022q4 | 209,089 | 3.4% | 3,500 | 173,633 | 7.9% | 757 | 29,408 | 83 | 16,103 | 17 | 488 |
| 2021 | 202,285 | 3.2% | 3,457 | 167,334 | 7.9% | 736 | 28,903 | 84 | 13,510 | 32 | 798 |
| 2020 | 196,010 | 3.9% | 3,415 | 161,388 | 11.7% | 724 | 28,574 | 83 | 12,654 | 33 | 798 |
| 2019 | 188,562 | 3.7% | 3,383 | 154,722 | 7.0% | 710 | 27,792 | 68 | 13,651 | 28 | 1,118 |
| 2018 | 181,819 | 2.9% | 3,347 | 148,348 | 6.7% | 699 | 27,423 | 72 | 13,826 | 21 | 1,035 |
| 2017 | 176,654 | 3.1% | 3,322 | 143,775 | 7.3% | 681 | 26,831 | 59 | 11,397 | 30 | 1,287 |

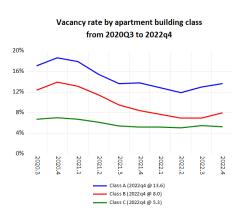
Source: CoStar. Includes units in privately-owned buildings with 5 or more units. CY amounts are last quarter of the year. Includes affordable units. There are 110 co-op buildings with 6048 units with an average building size of 55 units.

Table 11. Market rate apartment units in DC, Classes A, B, and C: 2022q4

| Inventory | | | | Occupied | | Effective mo | onthly rent | Under construction | | |
|-----------|-----------|--------|-------|----------|--------|--------------|--------------|--------------------|-----------|--------|
| Class | Buildings | Number | % ch | % vacant | Number | % ch | \$ per month | 1 yr % ch | Buildings | Units |
| Class A | 238 | 54,214 | 10.5% | 13.6% | 46,839 | 10.8% | 2,668 | 0.4% | 43 | 11,823 |
| Class B | 1,104 | 59,325 | 2.3% | 8.0% | 54,593 | 2.7% | 2,004 | 2.9% | 37 | 4,251 |
| Class C | 2,103 | 59,840 | -0.3% | 5.3% | 56,669 | -0.4% | 1,453 | 3.6% | 3 | 29 |

Source: Costar, includes units in privately-owned buildings with 5 or more units, including affordable units. Vacant rate includes units not available for rental. Sum of class A, B, and C may not equal total.





Commercial office space

• According to CoStar, for the quarter ending December occupied office space declined 0.7% from last year and inventory increased 0.8%. The vacancy rate has risen to 15.4% (including sublet).

• Space under construction was 1.46 million square feet in 10 buildings.

• Base rent declined 0.2% to \$53.48 per sq ft.

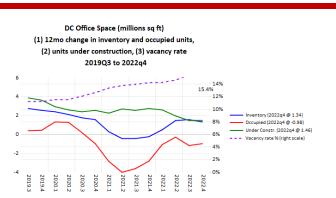


Table 12. DC commercial office space: 2022q4

| | Inventory Occupied space | | | Vacant space | | Base rent (direct | | Under constr. | | | | | |
|--------|--------------------------|--------|--------|--------------|---------|-------------------|-------|---------------|---------|--------|-----------|------|-----------|
| CY | | Level | 1 yr % | | 1 yr ch | | Level | | \$ per | 1 yr % | | | Avg, sf / |
| (year | Buildings | (msf) | ch | Level (mst | (msf) | % ch | (msf) | Total % | sq ft | ch | Buildings | msf | bldg |
| 2022q4 | 2,397 | 169.09 | 0.8% | 143.04 | -0.98 | -0.7% | 26.1 | 15.4% | \$53.48 | -0.2% | 10 | 1.46 | 145,739 |
| 2021 | 2,397 | 167.75 | -0.1% | 144.03 | -2.83 | -1.9% | 23.7 | 13.2% | \$53.61 | 0.1% | 15 | 2.74 | 182,824 |
| 2020 | 2,396 | 167.98 | 0.9% | 146.85 | -0.99 | -0.7% | 21.1 | 11.7% | \$53.54 | 0.3% | 17 | 2.52 | 148,464 |
| 2019 | 2,393 | 166.42 | 1.5% | 147.84 | 0.45 | 0.3% | 18.6 | 10.4% | \$53.39 | 2.2% | 22 | 3.63 | 164,928 |
| 2018 | 2,387 | 163.88 | -0.1% | 147.40 | 0.06 | 0.0% | 16.5 | 9.4% | \$52.23 | 2.6% | 21 | 5.29 | 251,763 |
| 2017 | 2,389 | 164.10 | 0.5% | 147.33 | 1.43 | 1.0% | 16.8 | 9.6% | \$50.90 | 2.1% | 22 | 5.91 | 268,470 |

Source: CoStar, msf = million square feet; base rent excludes concessions. Vacant space includes space not available for lease.

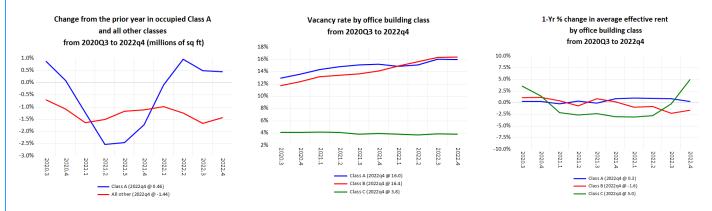


Table 13. DC Class A, B, and C commercial office space: 2022q4

| | | Inventory | | | Occupied space | | | Vacan | t space | Base rent (direct) | | Under co | nst. |
|--|-----------|-----------|---------|-------|----------------|---------|--------|-------|---------|--------------------|-------|-----------|------|
| | | Level | 1 yr ch | 1 yr | Level | 1 yr ch | 1 yr % | Level | Total | | 1 yr | | |
| Class | Buildings | (msf) | (msf) | % ch | (msf) | (msf) | ch | (msf) | % | \$ | %ch | buildings | msf |
| Class A | 358 | 100.5 | 1.46 | 1.5% | 84.4 | 0.46 | 0.5% | 16.1 | 16.0% | 57.75 | 0.3% | 6 | 1.3 |
| Class B | 928 | 58.3 | -0.11 | -0.2% | 48.7 | -1.44 | -2.9% | 9.6 | 16.4% | 48.33 | -1.6% | 2 | 0.2 |
| Class C | 1107 | 10.3 | -0.01 | -0.1% | 9.9 | 0.00 | 0.0% | 0.4 | 3.8% | 35.61 | 5.0% | 0 | 0.0 |
| Source: CoStar Vacant space indudes space not surilable for lags | | | | | | | | | | | | | |

Source: CoStar. Vacant space includes space not available for lease.

Single family and condominium housing

- 12-month moving total single family home sales were down 14.8% from a year earlier, while the average selling price was 5.6% higher.
- Condominium sales were down 12.8% from last year (12-month average) and the average selling price was 2.4% higher.
- Single family homes priced above \$1 million made up 40.9% of all single family sales.

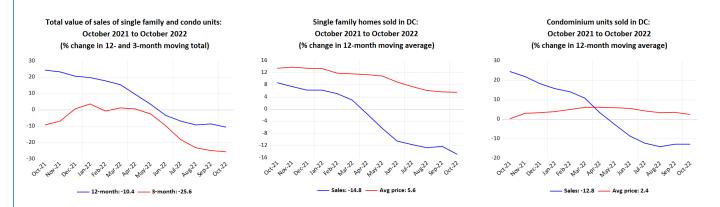


Table 14. Residential real estate indicators: October 2022

| | | 12mo moving | | | |
|--------------------------------|-------------|-------------|-------------|-------------|-----------|
| | This month | total | FY 2022 | FY 2021 | FY 2020 |
| Single family homes sales (#) | 274 | 4,345 | 4,509 | 5,136 | 4,614 |
| YoY % change | -37.4 | -14.8 | -12.2 | 11.3 | 3.9 |
| Condominium sales (#) | 297 | 4,780 | 4,847 | 5,563 | 4,338 |
| YoY % change | -18.4 | -12.8 | -12.9 | 28.2 | 8.6 |
| Total | 571 | 9,125 | 9,356 | 10,699 | 8,952 |
| YoY % change | -28.8 | -13.7 | -12.6 | 19.5 | 6.1 |
| Single family homes avg price | \$1,095,536 | \$1,119,898 | \$1,117,476 | \$1,057,400 | \$918,292 |
| YoY % change | 2.7 | 5.6 | 5.7 | 15.1 | 6.5 |
| Condominium avg price | \$535,376 | \$580,921 | \$585,899 | \$565,376 | \$561,991 |
| YoY % change | -10.0 | 2.4 | 3.6 | 0.6 | 4.5 |
| Total Value of All Sales (\$M) | \$459 | \$7,702 | \$7,926 | \$8,660 | \$6,692 |
| YoY % change | -32.8 | -10.4 | -8.5 | 29.4 | 11.8 |

Note: Closed (settled) contracts. Average prices calculated by ORA based on number of sales and total value of sales. Source: MarketStats by ShowingTime, accessed by BrightMLS. Sales are ones closed during period shown.

Table 15. DC single family and condominium home sales at prices of \$1 million or more: October 2022

| | This month | 12mo moving total | FY 2022 | FY 2021 | FY 2020 |
|---------------------------|------------|-------------------|---------|---------|---------|
| Single family homes | 112 | 1,920 | 2,008 | 2,047 | 1,403 |
| 1 year change | -88 | -155 | -39 | 644 | 171 |
| YoY % change | -44.0 | -7.5 | -1.9 | 45.9 | 13.9 |
| % all single family sales | 40.9 | 44.2 | 44.5 | 39.9 | 30.4 |
| Condominium | 25 | 352 | 357 | 328 | 252 |
| 1 year change | -5 | 14 | 29 | 76 | 39 |
| YoY % change | -16.7 | 4.1 | 8.8 | 30.2 | 18.3 |
| % all condominium sales | 8.4 | 7.4 | 7.4 | 5.9 | 5.8 |

Source: MarketStats by ShowingTime, accessed by BrightMLS. Sales are ones closed during period shown.

Property transfers and deed taxes

• The 12-month moving total of property transfers, \$15.2 billion, was 8.1% above a year ago.

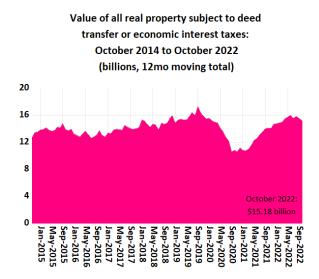
• The 12-month moving total of brokered home sales was 10.4% below last year while the value of large commercial property transfers was 38.9% above last year.

Table 16. Market value of real property transfers subject to the deed transfer or economic interesttax: October 2022

| | | 12mo moving | | | |
|--------------------------------|------------|-------------|---------|---------|---------|
| | This month | total | FY 2022 | FY 2021 | FY 2020 |
| All property transfers (\$M) | 695 | 15,180 | 15,510 | 13,967 | 10,588 |
| change from one year ago (\$M) | -330 | 113 | 1,542 | 3,379 | -6,767 |
| % change from one year ago | -32.2 | 8.1 | 11.0 | 31.9 | -39.0 |

Note: represents value of property or economic interest transferred as of date deed noted by the Recorder of Deeds.

Source: OCFO/Recorder of Deeds and OCFO/ORA (calculated from tax collections and deposits adjusted for tax rate changes.



Value of all real property subject to deed transfer or economic interest taxes: October 2021 to October 2022 (% change in 12- and 3-month moving total)



Table 17. Value of (1) brokered home sales and (2) all other real property subject to the deed transfer and economic interest taxes: October 2022

| | 12mo moving total | FY 2022 | FY 2021 | FY 2020 | |
|--|-------------------|---------|---------|---------|--|
| Brokered home sales (\$m) | 7,702 | 7,926 | 8,660 | 6,692 | |
| Large Commercial Property 2.5% transfer (\$m) | 4,684 | 4,797 | 3,262 | 2,393 | |
| All other property (\$m) | 2,794 | 2,786 | 2,046 | 1,503 | |
| | | | | | |
| Brokered home sales (% ch from year ago) | -10.4 | -8.5 | 29.4 | 11.8 | |
| Large Commercial Property 2.5% transfer (% ch from year ago) | 38.9 | 47.1 | 36.3 | NA | |
| All other property (% ch from year ago) | 34.5 | 36.2 | 36.1 | NA | |
| | | | | | |

Source: Brokered sales of single family homes and condominium units are from MarketStats by ShowingTime; Other property transfers equals the difference between the value of all real property tansfers calculated from deed tax collections reported by the OCFO and the value of brokered sales. Large commercial property are properties with assessed values greater than \$2 million.

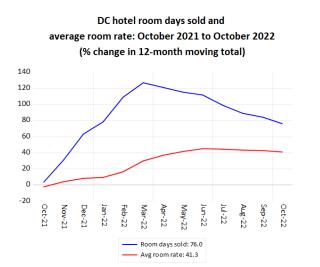
Hospitality

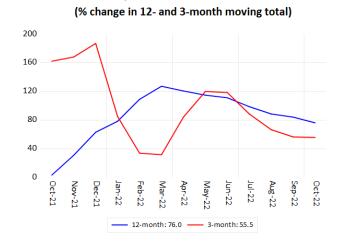
• There were 76.0% more hotel-room-days sold than a year ago (12-mo avg). The average room rate was up 41.3% (12-mo avg).

• Occupancy, which averaged 76.3% in FY 2019, was 75.2% in October 2022.

• Air passengers through the regional airports were up 27.2% from last year.

• Hotel employment 12-month average was 62.2% higher than last year and food service employment was up 40.0%.





Hotel room days sold: October 2021 to October 2022

Table 18. Hospitality industry: October 2022

| | | This | 12-mo moving | | | |
|----------------------|--------------|-------|--------------|---------|---------|---------|
| Indicator | Units | Month | average/sum* | FY 2022 | FY 2021 | FY 2020 |
| Hotel stays | | | _ | | | |
| Hotel room-days sold | (M) | 0.763 | 6.999 | 6.740 | 3.661 | 4.525 |
| | 1 yr % ch | 51.3 | 76.0 | 84.1 | -19.1 | -50.4 |
| Average room rate | \$ | 303.5 | 227.4 | 220.5 | 154.4 | 175.5 |
| | 1 yr % ch | 37.7 | 41.3 | 42.8 | -12.0 | -18.9 |
| Room revenue | (\$M) | 231.7 | 1,665.6 | 1,545.1 | 581.0 | 920.5 |
| | 1 yr % ch | 108.3 | 150.3 | 166.0 | -36.9 | -54.9 |
| Occupancy rate | % | 75.2 | 59.3 | 57.3 | 34.2 | 42.0 |
| Number of hotels | # | 148 | 139 | 138 | 130 | 125 |
| Airline passengers | | | | | | |
| DCA | 1 yr %ch | 49.0 | 110.2 | 125.1 | -18.2 | -47.9 |
| IAD | 1 yr %ch | 18.0 | 58.9 | 68.9 | -10.0 | -45.1 |
| BWI | 1 yr %ch | 17.5 | 31.6 | 37.0 | 4.6 | -42.1 |
| Total | 1 yr %ch | 27.2 | 61.5 | 70.2 | -7.0 | -44.9 |
| Employment | | | | | | |
| Accommodations | level (000s) | 12.1 | 10.8 | 10.6 | 6.3 | 11.5 |
| | 1 yr % ch | 26.0 | 62.2 | 67.6 | -45.0 | -29.1 |
| Food and beverage | level (000s) | 50.1 | 46.6 | 46.1 | 32.1 | 39.1 |
| | 1 yr % ch | 15.7 | 40.0 | 43.6 | -18.0 | -29.1 |
| | | | | | | |

* Total for hotel rooms and room revenue.

Source: STR (hotel data); BLS (employment); BWI Airport (passenger data)

US economy and the federal government sector

- Compared to the same quarter a year ago, nominal GDP grew 9.1% and real (inflation adjusted) GDP grew 1.9%.
- Federal government non-defense spending for consumption and investment which included spending on COVID relief, increased 10.9% in the September quarter from a year earlier. Defense spending grew 2.7%.

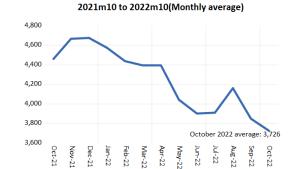
Table 19. US GDP, income, and inflation: 2022q3

| (percent change from p | 2022q3FY 2021FY 2020FY 20191.94.1-1.82.29.17.6-0.54.24.16.96.65.38.59.2-1.03.711.610.1-4.95.7 | | | | | | |
|------------------------|---|---------|---------|---------|--|--|--|
| Indicator | 2022q3 | FY 2021 | FY 2020 | FY 2019 | | | |
| GDP real | 1.9 | 4.1 | -1.8 | 2.2 | | | |
| GDP nominal | 9.1 | 7.6 | -0.5 | 4.2 | | | |
| Personal Income | 4.1 | 6.9 | 6.6 | 5.3 | | | |
| Consumption | 8.5 | 9.2 | -1.0 | 3.7 | | | |
| Investment | 11.6 | 10.1 | -4.9 | 5.7 | | | |
| Corporate profits* | 3.2 | 27.9 | 2.6 | 3.5 | | | |
| SP500 stock index | -8.3 | 29.1 | 10.2 | 3.3 | | | |
| US CPI | 8.3 | 3.3 | 1.5 | 1.9 | | | |
| | 1 11 | | | | | | |

* Before tax, without IVA and CCadj.

Source: BEA; BLS (cpi); Dow Jones Indices (SP500)





Standard & Poors Stock Market Index (SP500):

Table 20. Federal government consumption and investment, US GDP accounts: 2022g3

| Table 2011 ederal government consumpt | | estiment, es | | | 12 |
|--|--------|--------------|---------|---------|---------|
| Indicator (percent change from prior year) | 2022q3 | 4q mov avg* | FY 2021 | FY 2020 | FY 2019 |
| Non-defense | 10.9 | 5.9 | 6.1 | 8.8 | 4.1 |
| Compensation of employees | 1.8 | 3.2 | 4.1 | 4.7 | 3.1 |
| Purchases of goods and services | 10.1 | 4.5 | 7.3 | 9.9 | 3.9 |
| Gross investment | 12.9 | 10.1 | 2.7 | 5.5 | 4.8 |
| Defense | 2.7 | 1.5 | 3.4 | 4.6 | 7.1 |
| Compensation of employees | 2.0 | 2.8 | 4.3 | 4.3 | 4.3 |
| Purchases of goods and services | 4.6 | 1.5 | 2.2 | 3.6 | 6.9 |
| Gross investment | -4.2 | 1.5 | 8.4 | 8.8 | 7.8 |
| All federal consumption and investment | 6.1 | 3.4 | 4.5 | 6.3 | 5.9 |

Note: federal spending does not include social security, medicare, or grants. Source: BEA; nominal values.

DC tax collections

- October 2022 total tax collections are up 10.5% this fiscal year.
- Sales tax collections are up 24.3% compared to the same month last year.

DC tax collections (before earmarking): October 2020 to October 2022

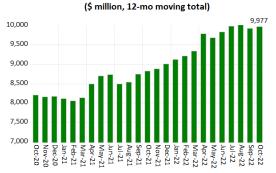
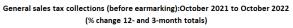


Table 21. Tax collections (before earmarks): October 2022

| (\$ millions) | This | FY 2023 | | | |
|-------------------------|----------|----------|---------|---------|----------|
| Tax | month | to date | FY 2022 | FY 2021 | FY 2020 |
| Total taxes | 528.3 | 528.3 | 9,926.6 | 8,808.1 | 8,236.7 |
| YoY % change | 10.5 | 10.5 | 12.7 | 6.9 | -2.6 |
| Real Property | 7.1 | 7.1 | 2,794.0 | 2,914.1 | 2,836.7 |
| YoY % change | -74.3 | -74.3 | -4.1 | 2.7 | 4.7 |
| General sales | 180.1 | 180.1 | 1,660.6 | 1,202.7 | 1,222.4 |
| YoY % change | 24.3 | 24.3 | 38.1 | -1.6 | -23.5 |
| Individual income | 244.8 | 244.8 | 3,095.3 | 2,643.2 | 2,377.2 |
| YoY % change | 30.6 | 30.6 | 17.1 | 11.2 | 3.4 |
| withholding | 226.0 | 226.0 | 2,398.8 | 2,200.4 | 2,060.6 |
| YoY % change | 19.4 | 19.4 | 9.0 | 6.8 | 6.1 |
| non-withholding | 18.8 | 18.8 | 696.5 | 442.8 | 316.6 |
| YoY % change | -1,191.8 | -1,191.8 | 57.3 | 39.9 | -11.2 |
| Corporate franchise | 21.3 | 21.3 | 728.9 | 670.2 | 575.6 |
| YoY % change | 5.6 | 5.6 | 8.8 | 16.4 | 13.3 |
| Unincorporated bus. | 6.2 | 6.2 | 265.7 | 192.8 | 152.1 |
| YoY % change | -70.2 | -70.2 | 37.8 | 26.8 | 12.8 |
| Deed Taxes [^] | 28.9 | 28.9 | 690.0 | 552.5 | 452.7 |
| YoY % change | -38.5 | -38.5 | 24.9 | 22.0 | -19.3 |
| Other taxes | 39.9 | 39.9 | 692.1 | 632.5 | 619.9 |
| YoY % change | 32.3 | 32.3 | 9.4 | 2.0 | -3.8 |
| | | | c | | <i>c</i> |

[^] Deed taxes include deed recordation, deed transfer, and tax on transfers of economic interest in real property.

Note: (1) Tax collections subject to accounting adjustments at year end; (2) The table and charts on this page may include adjustments to the timing and consistency of collection reporting intended to make comparisons with the prior year more meaningful. The data may differ from other published OCFO reports Source: OCFO/ORA





Withholding for individual income tax collections: October 2021 to October 2022



US economic forecasts and DC revenue estimate

Table 22. Forecasts for US

| | IHS | 3) | Moody's Analytics (January 2023) | | | | | |
|-------------------------------------|---------|---------|----------------------------------|---------|---------|---------|---------|---------|
| Indicator | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2022 | FY 2023 | FY 2024 | FY 2025 |
| Real GDP (% ch from prior yr) | 3.3 | 0.7 | 1.3 | 2.0 | 3.3 | 1.3 | 1.7 | 2.6 |
| Nominal GDP (% ch from prior yr) | 10.4 | 5.2 | 3.8 | 4.1 | 10.4 | 5.5 | 4.3 | 4.7 |
| Personal income (%ch from prior yr) | 2.5 | 4.6 | 4.4 | 4.8 | 2.5 | 4.9 | 4.7 | 4.5 |
| Unemployment (%) | 3.8 | 4.2 | 5.0 | 4.5 | 3.8 | 3.8 | 4.0 | 3.8 |
| CPI (% ch from prior year) | 7.9 | 4.9 | 2.5 | 1.9 | 7.9 | 5.1 | 2.6 | 2.2 |
| 10 Year Treasury (%) | 2.4 | 3.7 | 3.5 | 3.3 | 2.4 | 4.1 | 4.1 | 3.8 |
| S&P 500 (level)* | 3,974 | 3,991 | 3,907 | 4,018 | 3,974 | 4,104 | 4,201 | 4,334 |
| | | | | | | | | |

* SP500 shown is average for last quarter of fiscal year

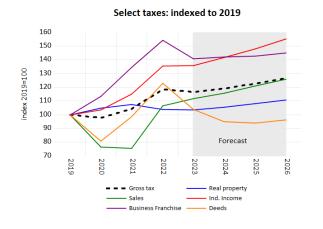
Table 23. Forecasts for select DC indicators

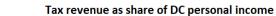
| | IHS Ma | arkit (Ja | anuary | 2023) | Moody's | ORA (December 2022) | | | | | | |
|--------------------------------|---------|-----------|--------|-------|---------|---------------------|------|------|---------|------|------|------|
| Indicator (% ch from year ago) | FY 2022 | 2023 | 2024 | 2025 | FY 2022 | 2023 | 2024 | 2025 | FY 2022 | 2023 | 2024 | 2025 |
| Real GDP-DC | 2.6 | 0.7 | 2.1 | 2.4 | 2.6 | 0.6 | 1.7 | 2.3 | 2.6 | -1.1 | 0.9 | 1.7 |
| Personal income | 0.2 | 4.5 | 5.4 | 5.4 | 0.2 | 4.5 | 4.6 | 3.8 | -0.1 | 3.6 | 3.8 | 4.6 |
| Wages in DC | 6.0 | 5.1 | 5.3 | 5.6 | 6.0 | 4.3 | 5.2 | 5.1 | 5.7 | 4.4 | 5.6 | 5.1 |
| Jobs in DC | 4.0 | 0.9 | 0.1 | 1.4 | 4.0 | 1.0 | 0.4 | 0.5 | 4.0 | 0.9 | 0.4 | 0.7 |
| Unemployment rate (%) | 5.7 | 5.4 | 6.7 | 6.2 | 5.7 | 4.9 | 5.2 | 5.0 | 5.7 | 5.4 | 6.2 | 5.8 |
| Population | 0.7 | 0.0 | 0.0 | 0.1 | -1.1 | 0.7 | 0.6 | 0.5 | -1.6 | 0.3 | 0.3 | 0.4 |
| Households | 2.0 | -0.1 | -1.0 | -0.2 | 2.3 | 0.8 | 1.0 | 1.0 | -1.1 | 1.6 | 0.9 | 0.8 |

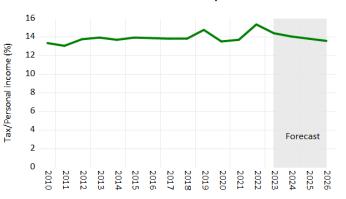
Table 24. DC tax revenue (before earmarks) for December 2022 estimate

| Tau | | Change from prior FY (\$m) | | | | 0/ shares from union DV | | | | | | |
|------------------|---------|----------------------------|----------|----------|---------|-------------------------|--------|-------|---------|-------|--------|-------|
| Тах | FY | Change | e from p | prior FY | (Şm) | %change from prior FY | | | | | | |
| _ | FY 2021 | 2022 | 2023 | 2024 | FY 2021 | 2022 | 2023 | 2024 | FY 2021 | 2022 | 2023 | 2024 |
| Real Property | 2,914 | 2,815 2 | 2,807 | 2,860 | 77.4 | -99.6 | -8.0 | 53.5 | 2.7% | -3.4% | -0.3% | 1.9% |
| Deed taxes | 554 | 690 | 582 | 532 | 100.8 | 136.5 | -108.3 | -49.7 | 22.3% | 24.7% | -15.7% | -8.5% |
| General Sales | 1,203 | 1,702 1 | 1,783 | 1,850 | -19.7 | 499.6 | 80.2 | 67.1 | -1.6% | 41.5% | 4.7% | 3.8% |
| Individual Incom | 2,643 | 3,117 3 | 3,125 | 3,256 | 266.0 | 473.8 | 8.4 | 130.1 | 11.2% | 17.9% | 0.3% | 4.2% |
| withholding | 2,200 | 2,410 2 | 2,597 | 2,728 | 139.7 | 209.2 | 187.5 | 131.2 | 6.8% | 9.5% | 7.8% | 5.1% |
| non-withholdin | 443 | 667 | 528 | 527 | 126.2 | 224.3 | -138.8 | -1.1 | 39.9% | 50.6% | -20.8% | -0.2% |
| Business Income | 863 | 991 | 904 | 913 | 135.4 | 128.3 | -87.0 | 8.7 | 18.6% | 14.9% | -8.8% | 1.0% |
| Other | 1,496 | 1,689 1 | 1,549 | 1,560 | 148.0 | 193.2 | -139.8 | 10.8 | 11.0% | 12.9% | -8.3% | 0.7% |
| Total | 8,809 | 10,013 9 | 9,845 | 10,057 | 572.4 | 1203.5 | -167.3 | 212.0 | 6.9% | 13.7% | -1.7% | 2.2% |

Source: ORA Revenue Estimate. Revenue before earmarked dedications. Excludes nontax revenue, lottery, and special purpose.







DC Economic and Revenue Trends

ORA reports and documents. From time to time the Office of Revenue Analysis prepares revenue estimates, fiscal impact statements on pending legislation, reports, and other documents on subjects related to DC 's economy and taxes. These documents are posted on the OCFO web site (www.cfo.dc.gov) under subcategories of "Reports and Publications" and "Budget and Revenue."

District, Measured. Information on the economic and demographic trends taking shape in the city can be found on the ORA Blog, District, Measured (ora-cfo.dc.gov/blog). You can sign up at the blog page to receive updates as new articles are posted.

Recent ORA reports:

DC Data Book: Revenue and Economy (Released August 2022)

District of Columbia Tax Comparisons (Released June 2022)

DC Tax Facts Visual Guide 2022, (Released June 2022)

Review of Income Security and Social Policy Tax Expenditures, (Released August 2021)

September 2022 Revenue Estimate. (Released September 30, 2022)

Summary Report on the District's First Cycle of Tax Expenditure Reviews. (Released March 2022)

Tax Rates and Tax Burdens 2020 Nationwide. This annual publication compares DC tax rates and estimated DC tax burdens for households of different income levels with the rates and burdens of state and local taxes in the principal cities in all 50 states. (Released April 2022)

Tax Rates and Tax Burdens 2020 Washington Metropolitan Area. This annual publication compares DC tax rates and estimated DC tax burdens for households of different income levels with the rates and burdens of the surrounding jurisdictions in the DC metropolitan area. (Released April 2022)

Tax Expenditure Report. A compendium of tax expenditures for 2022. (Released March 2022)

Review of Health and Education Tax Expenditure, (Released Nov. 2021)

About this report. District of Columbia Economic and Revenue Trends is generally issued toward the end of every month. Employment and most other DC information reported on a monthly basis is from one to two months prior to the Trends date. Lags can be greater with quarterly data such as Personal Income and commercial real estate. Data in the tables are believed to be reliable, but original sources are definitive. All data are subject to revision by the information source. The Trends report is available at the DC Chief Financial Officer web-site: www.cfo.dc.gov (click on Budget and Revenue/Economy/ Economic and Revenue Trends).

Information sources Indicator Period covered in this report Source D.C. Jobs and Labor Force information BLS October D.C. Personal Income BFA 2022.3 D.C. Tax Collections OTR/ORA October MarketStats by ShowingTime* October D.C. Housing Sales CoStar and Delta 2022.4 D.C. Commercial Office Building data CoStar and Delta 2022.4 DC Apartment data STR D.C. Hotel stay information October BLS U.S. Jobs and Labor Force October U.S. GDP and Personal Income BEA 2022.3 FRED (St. Louis Fed Reserve) 2022.3 S and P 500 Stock Index Interest rate on 10-Year Treasury Securities FRED (St. Louis Fed Reserve) 2022.3 **IHS Markit** IHS Markit D.C. forecast January Moody's Analytics Moody's Analytics D.C. forecast January *Accessed through GCAAR.

District of Columbia Economic and Revenue Trends is prepared by the Office of Revenue Analysis, which is part of the Office of the Chief Financial Officer of the District of Columbia government.

Fitzroy Lee, Deputy Chief Financial Officer and Chief Economist Office of Revenue Analysis 1101 4th St., SW, Suite W770, Washington DC 20024

For further information or to comment on this report, contact: Jeffrey Wilkins (202-843-4203) <u>Jeffrey.wilkins@dc.gov</u>. Additional economic and revenue data at ora-cfo.dc.gov updated frequently.