

D.C. Economic Indicators

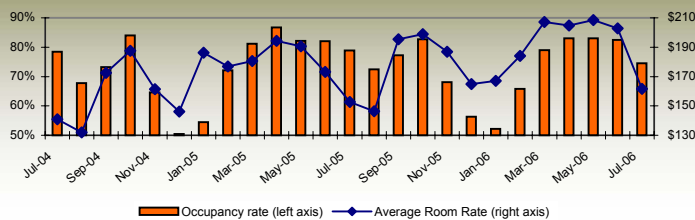
August 2006 Volume 6, Number 11

Government of the District of Columbia ★ ★ ★
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Labor & Industry

- Jobs in D.C. for August 2006 up 11,300 (1.7%) from 1 year ago
- District resident employment for August 2006 down 3,800 (-1.4%) from 1 year ago

District's Hotel Industry
 July 2004 to July 2006



Labor Market ('000s): August 2006^a

| | D.C. | | Metro area | |
|------------------------------------|-------|-----------|------------|-----------|
| | Level | 1 yr. ch. | Level | 1 yr. ch. |
| Employed residents | 277.7 | -3.8 | 2,880.0 | 71.6 |
| Labor force | 295.7 | -4.2 | 2,976.3 | 64.7 |
| Total wage and salary employment | 695.0 | 11.3 | 3,002.8 | 73.9 |
| Federal government | 193.6 | -0.7 | 341.1 | -1.9 |
| Local government | 47.8 | 1.0 | 286.9 | 6.2 |
| Leisure & hospitality | 55.9 | 1.8 | 266.3 | 6.0 |
| Trade | 22.1 | 0.1 | 349.7 | 8.8 |
| Services | 299.9 | 6.1 | 1,163.4 | 46.2 |
| Other private | 75.7 | 3.0 | 595.4 | 8.7 |
| Unemployed | 18.0 | -0.3 | 96.3 | -6.8 |
| New unempl. claims (state program) | 1.8 | 0.3 | | |

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
^a Preliminary, not seasonally adjusted

Private Employment ('000s): August 2006

| | 1 yr. change | | |
|--------------------------|--------------|------|------|
| | Level | Amt. | % |
| Manufacturing | 2.3 | 0.2 | 9.5 |
| Construction | 13.2 | 0.5 | 3.9 |
| Wholesale trade | 4.3 | -0.3 | -6.5 |
| Retail trade | 17.8 | 0.4 | 2.3 |
| Utilities & transport. | 5.5 | 0.0 | 0.0 |
| Publishing & other info. | 23.8 | 1.3 | 5.8 |
| Finance & insurance | 19.0 | 0.2 | 1.1 |
| Real estate | 11.9 | 0.8 | 7.2 |
| Legal services | 35.4 | 0.3 | 0.9 |
| Other profess. serv. | 68.0 | 1.4 | 2.1 |
| Empl. Serv. (incl. temp) | 12.8 | 0.8 | 6.7 |
| Mgmt. & oth. bus. serv. | 35.8 | 0.6 | 1.7 |
| Education | 33.9 | 0.0 | 0.0 |
| Health care | 54.5 | 2.7 | 5.2 |
| Organizations | 52.5 | 0.0 | 0.0 |
| Accommodations | 15.1 | 0.2 | 1.3 |
| Food service | 34.6 | 1.6 | 4.8 |
| Amuse. & recreation | 6.2 | 0.0 | 0.0 |
| Other services | 7.0 | 0.3 | 4.5 |
| Total | 453.6 | 11.0 | 2.5 |

Source: BLS. Details may not add to total due to rounding.

D.C. Hotel Industry^b

| July 2006 | Amt. | 1 yr. ch. |
|----------------------|----------|-----------|
| Occupancy Rate | 74.5% | -4.3 |
| Avg. Daily Room Rate | \$161.71 | \$8.89 |
| # Available Rooms | 26,645 | 304 |
| Room Sales (\$M) | \$99.5 | \$1.1 |

Airport Passengers^c

| July 2006 | Amt. ('000) | 1 yr. % ch. |
|-----------|-------------|-------------------|
| Reagan | 1,643.9 | 1.3 |
| Dulles | 2,082.7 | -19.9 |
| BWI | 2,029.0 | 2.8 |
| Total | 5,755.6 | -7.1 ^d |

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Weighted average

Adjusted General Fund Revenue Collections^a

| | year-to-date % change | |
|------------------------------|--------------------------|--------------------------|
| | FY 2006 (Oct 05- Aug 06) | FY 2005 (Oct 04- Aug 05) |
| Property Taxes | -0.2 | 8.1 |
| General Sales ^b | 1.4 | 14.7 |
| Individual Income | 7.3 | 9.9 |
| Business Income | 21.1 | 36.0 |
| Utilities | -13.5 | 1.0 |
| Deed Transfer | -17.2 | -4.9 |
| All Other Taxes | 1.7 | -3.3 |
| Total Tax Collections | 3.0 | 9.4 |

Addenda:

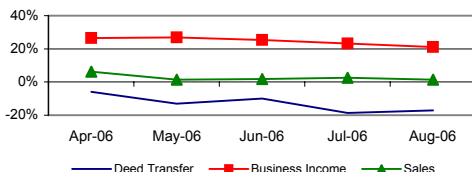
| | | |
|--|-----|------|
| Ind. Inc. tax withholding for D.C. residents | 5.9 | 5.5 |
| Sales tax on hotels & restaurants allocated to Convention Center | 4.3 | 27.2 |

Source: D.C. Office of Tax and Revenue and Office of Revenue Analysis

Revenue

- FY 2006 (Oct. - Aug.) Individual Income tax collections up 7.3% from 1 year ago
- FY 2006 (Oct. - Aug.) General Sales tax collections up 1.4% from 1 year ago

Percent Change in Fiscal Year-to-Date Collections of Selected Taxes (compared to same period of preceding year)



^a Cash collection growth rates for some taxes may not necessarily reflect annual revenue growth for budget purposes due to accounting adjustments. Growth rates in some taxes reflect legislated changes in tax rates or revenue earmarking. In FY2006, the parking sales tax and the public space rental property tax were transferred to Special Purpose funds

^b Includes sales taxes allocated to the Convention Center.

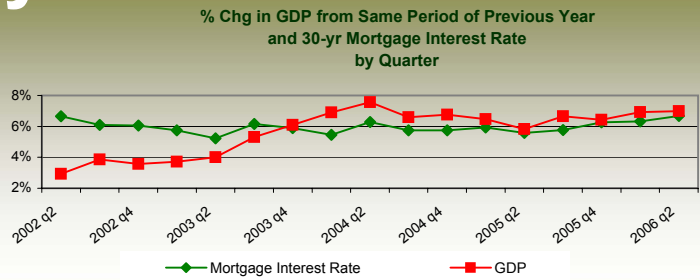
All data subject to revision.

† Indicates data revised by stated source since previous D.C. Economic Indicators.

See past editions at <http://cfo.dc.gov>

People & Economy

- ➔ D.C. unemployment rate for August: 5.8%, up from 5.7% last month & down from 6.3% 1 year ago
- ➔ Estimated D.C. population for 2005: 582,049, up 1.9% from 2000

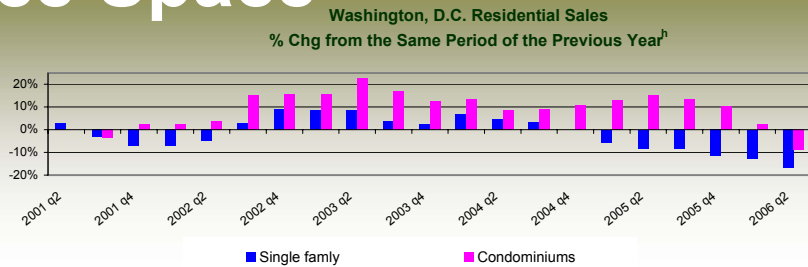


| U.S. GDP | | | CPI | | | D.C. Population | | | |
|--|-------------------------|------------------------|--------------------------------|-------------------------|----------|--------------------------------------|--------------------|-------|-------|
| Source: BEA | % change for yr. ending | | Source: BLS | % change for yr. ending | | Source: Census | Level | | |
| | 2 nd Q 2006 | 1 st Q 2006 | | July 2006 | May 2006 | | | | |
| Nominal | 7.0 | 6.9 | U.S. | 4.1 | 4.2 | Estimate for: | | | |
| Real | 3.6 | 3.7 | D.C./Balt. metro area | 4.6 | 4.2 | July 1, 2000 | 571,044 | | |
| | | | | | | July 1, 2005 | 582,049 | | |
| <small>Note: In July 2006, the Census increased its estimate of D.C. population for July 1, 2005 from 550,521 to 582,049. In December 2006, revised estimates for the intervening years may be available as well as an analysis of the components of change.</small> | | | | | | | | | |
| Personal Income ^a | | | Unemployment Rate ^c | | | Distribution of Households by Income | | | |
| Source: BEA | % change for yr. ending | | Source: BLS | Aug. 2006 | | Source: American Community Survey | | | |
| | 1 st Q 2006 | 4 th Q 2005 | | July 2006 | | | 2000 | 2005 | |
| Total Personal Income | | | U.S. | 4.7 | 4.8 | Less than \$25,000 | 29.0% | 28.4% | |
| U.S. | 5.1 | 4.2 | D.C. | 5.8 | 5.7 | \$25,000 to \$49,999 | 26.0% | 23.9% | |
| D.C. | 5.4 | 4.5 | | | | \$50,000 to \$99,999 | 26.5% | 26.2% | |
| Wage & Salary Portion of Personal Income | | | Interest Rates | | | \$100,000 to \$149,999 | 8.7% | 9.8% | |
| U.S. | 4.2 | 4.0 | Source: Federal Reserve | Aug. 2006 | | July 2006 | \$150,000 and Over | 9.7% | 11.8% |
| Earned in D.C. | 3.6 | 2.8 | 1-yr. Treasury | 5.1 | 5.2 | | | | |
| Earned by D.C. res ^d | 3.7 | 3.2 | Conv. Home Mortgage | 6.5 | 6.8 | | | | |

^a Nominal ^b Estimated ^c Seasonally adjusted

Housing & Office Space

- ➔ 11,124 new condos likely within next 36 months, up 26.7% from 1 year ago
- ➔ 4,524 new class A apts. likely within next 36 months, up 37.8% from 1 year ago



| Housing Sales | | | D.C. Housing Permits Issued | | | D.C. Commercial Office Space | | |
|---------------------------|------------------------|-------------|---|------------------------|-----------|-------------------------------|------------------------|------------|
| Source: MRIS ^a | 4 Qs ending | | Source: U.S. Census Bureau | 4 Qs ending | | Source: Delta Associates | | |
| | 2 nd Q 2006 | 1 yr. % ch. | | 2 nd Q 2006 | 1 yr. ch. | | 2 nd Q 2006 | 1 qtr. ch. |
| Completed contracts | | | Total housing units | 2,357 | 405 | Vacancy Rate (%) | | |
| Single family | 4,558 | -16.8 | Single family | 99 | -30 | Excl. sublet space | 5.4 | 0.3 |
| Condo/Co-op | 4,006 | -8.9 | Multifamily (units) | 2,258 | 435 | Incl. sublet space | 6.5 | 0.4 |
| Prices (\$000) | | | Class A Apt. ^d and Condominium Units | | | Inventory Status ^e | | |
| | 2 nd Q 2006 | 1 yr. % ch. | Source: Delta Associates | 2 nd Q 2006 | 1 yr. ch. | | 2 nd Q 2006 | 1 qtr. ch. |
| Single family | | | Units under construction | | | Total inventory | 115.3 | 1.0 |
| Median ^b | \$486.7 | 4.5 | Rental apartments | 2,070 | -223 | Leased space ^f | 109.1 | 0.6 |
| Average ^c | \$623.5 | 4.2 | Condominiums | 7,093 | 2,484 | Occupied space ^g | 107.8 | 0.4 |
| Condo/Co-op | | | Other units likely within 36 months | | | Under construction | | |
| Median ^b | \$359.9 | -1.4 | Rental apartments | 2,454 | 1,464 | or renovation | 8.4 | 0.8 |
| Average ^c | \$412.4 | -0.9 | Condominiums | 4,031 | -141 | | | |

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for June ^c 2nd quarter average
^d Investment grade units, as defined by Delta ^e In million square feet ^f Calculated from vac. rate excl. sublet ^g Calculated from vac. rate incl. sublet
^h Calculated using quarterly moving average