# Office of the Deputy Mayor for Greater Economic Opportunity

#### www.dmgeo.dc.gov Telephone: 202-545-3071

#### Table EM0-1

				% Change
	FY 2015	FY 2016	FY 2017	from
Description	Actual	Approved	Proposed	FY 2016
OPERATING BUDGET	\$0	\$698,000	\$3,341,304	378.7
FTEs	0.0	5.0	18.0	260.0

**Note:** The Office of the Deputy Mayor for Greater Economic Opportunity was established as a District of Columbia agency in FY 2016.

The mission of the Office of the Deputy Mayor for Greater Economic Opportunity (DMGEO) is to facilitate investment, job creation, workforce development, and entrepreneurship in underserved communities in the District of Columbia.

#### **Summary of Services**

While many neighborhoods across the city have experienced population and economic growth, other neighborhoods, especially those east of the Anacostia River, have experienced the opposite: population decrease, disinvestment, and lower median income than even ten years ago.

DMGEO will help the Mayor prioritize, tailor, and coordinate District economic development tools along with various components of government, to spur growth and expand opportunity in District neighborhoods.

In addition to managing and coordinating a cluster of agencies and functions, DMGEO will work across agencies and operational clusters to:

- Develop and advocate for policies and programs to improve the economic opportunities of overlooked communities;
- Engage residents, businesses, anchor institutions, and other community stakeholders in target communities to improve understanding of needs and opportunities;
- Engage and develop anchor institutions and other local assets that will serve as local epicenters of job growth, neighborhood amenities, and investment;
- Develop partnership and initiatives that strengthen the District's workforce development system;
- Develop and coordinate interagency initiatives; and
- Identify opportunities for streamlining and aligning programs for the benefit of target communities.

The agency's FY 2017 proposed budget is presented in the following tables:

# FY 2017 Proposed Gross Funds Operating Budget and FTEs, by Revenue Type

Table EM0-2 contains the proposed FY 2017 budget by revenue type compared to the FY 2016 approved budget. It also provides FY 2015 actual data.

#### Table EM0-2

(dollars in thousands)

		Dolla	rs in Thou	isands		Full-Time Equivalents				
				Change			Change			
	Actual	Approved	Proposed	from	Percentage	Actual	Approved	Proposed	from	Percentage
Appropriated Fund	FY 2015	FY 2016	FY 2017	FY 2016	Change*	FY 2015	FY 2016	FY 2017	FY 2016	Change
GENERAL FUND										
LOCAL FUNDS	0	698	2,946	2,248	322.1	0.0	5.0	14.0	9.0	180.0
TOTAL FOR										
GENERAL FUND	0	698	2,946	2,248	322.1	0.0	5.0	14.0	9.0	180.0
<b>INTRA-DISTRICT FUNDS</b>										
INTRA-DISTRICT FUNDS	0	0	395	395	N/A	0.0	0.0	4.0	4.0	N/A
TOTAL FOR										
INTRA-DISTRICT FUNDS	0	0	395	395	N/A	0.0	0.0	4.0	4.0	N/A
GROSS FUNDS	0	698	3,341	2,643	378.7	0.0	5.0	18.0	13.0	260.0

\*Percent change is based on whole dollars.

Note: If applicable, for a breakdown of each Grant (Federal and Private), Special Purpose Revenue type and Intra-District agreement, please refer to Schedule 80 Agency Summary by Revenue Source in the FY 2017 Operating Appendices located on the Office of the Chief Financial Officer's website.

# FY 2017 Proposed Operating Budget, by Comptroller Source Group

Table EM0-3 contains the proposed FY 2017 budget at the Comptroller Source Group (object class) level compared to the FY 2016 approved budget. It also provides FY 2014 and FY 2015 actual expenditures.

#### Table EM0-3

(dollars in thousands)

					Change	
	Actual	Actual	Approved	Proposed	from	Percentage
Comptroller Source Group	FY 2014	FY 2015	FY 2016	FY 2017	FY 2016	Change*
11 - REGULAR PAY - CONTINUING FULL TIME	0	0	468	1,201	733	156.6
12 - REGULAR PAY - OTHER	0	0	0	442	442	N/A
14 - FRINGE BENEFITS - CURRENT PERSONNEL	0	0	132	301	169	127.7
SUBTOTAL PERSONAL SERVICES (PS)	0	0	600	1,943	1,343	223.9
20 - SUPPLIES AND MATERIALS	0	0	98	70	-28	-28.5
31 - TELEPHONE, TELEGRAPH, TELEGRAM, ETC.	0	0	0	6	6	N/A
40 - OTHER SERVICES AND CHARGES	0	0	0	136	136	N/A
50 - SUBSIDIES AND TRANSFERS	0	0	0	1,186	1,186	N/A
SUBTOTAL NONPERSONAL SERVICES (NPS)	0	0	98	1,398	1,300	1,326.6
GROSS FUNDS	0	0	698	3,341	2,643	378.7

\*Percent change is based on whole dollars.

# FY 2017 Proposed Operating Budget and FTEs, by Division/Program and Activity

Table EM0-4 contains the proposed FY 2017 budget by division/program and activity compared to the FY 2016 approved budget. It also provides FY 2015 actual data. For a more comprehensive explanation of divisions/programs and activities, please see the Division/Program Description section, which follows the table.

#### Table EM0-4

(dollars in thousands)

	I	Dollars in Tl	nousands		Full-Time Equival			ents	
				Change			-	Change	
	Actual	Approved	Proposed	from	Actual	Approved	Proposed	from	
Division/Program and Activity	FY 2015	FY 2016	FY 2017	FY 2016	FY 2015	FY 2016	FY 2017	FY 2016	
(2000) DEPUTY MAYOR FOR GREATER									
ECONOMIC OPPORTUNITY									
(2010) DEPUTY MAYOR FOR GREATER									
ECONOMIC OPPORTUNITY	0	698	1,043	345	0.0	5.0	8.0	3.0	
(2011) OFFICE OF AFRICAN-AMERICAN									
AFFAIRS	0	0	121	121	0.0	0.0	1.0	1.0	
(2012) COMMISSION OF FATHERS, MEN,									
AND BOYS	0	0	188	188	0.0	0.0	2.0	2.0	
SUBTOTAL (2000) DEPUTY MAYOR									
FOR GREATER ECONOMIC									
OPPORTUNITY	0	698	1,351	653	0.0	5.0	11.0	6.0	
(3000) WORKFORCE INVESTMENT									
(3030) WORKFORCE INVESTMENT	0	0	1,595	1,595	0.0	0.0	3.0	3.0	
(3035) WORKFORCE INVESTMENT				-					
COUNCIL	0	0	395	395	0.0	0.0	4.0	4.0	
SUBTOTAL (3000) WORKFORCE									
INVESTMENT	0	0	1,990	1,990	0.0	0.0	7.0	7.0	
TOTAL PROPOSED OPERATING									
BUDGET	0	698	3,341	2,643	0.0	5.0	18.0	13.0	

(Change is calculated by whole numbers and numbers may not add up due to rounding)

Note: For more detailed information regarding the proposed funding for the activities within this agency's programs, please see Schedule 30-PBB Program Summary by Activity in the FY 2017 Operating Appendices located on the Office of the Chief Financial Officer's website. "No Activity Assigned" indicates budget or actuals that are recorded at the division/program level.

# **Program Description**

The Office of the Deputy Mayor for Greater Economic Opportunity operates through the following 2 programs:

**Deputy Mayor for Greater Economic Opportunity** – provides strategic oversight and direction to a set of District government agencies and leverages District resources to address chronic inequality challenges affecting residents in overlooked and underserved communities through workforce development, small business development, and community revitalization efforts.

This program contains the following 3 activities:

- **Deputy Mayor for Greater Economic Opportunity** coordinates District government entities and leverages District resources to address chronic inequality challenges affecting residents;
- Office of African-American Affairs provides constituent services and information to the African-American communities in the District of Columbia through programmatic activities and outreach material; serves as a liaison between the Mayor, African-American communities, and District government agencies; and briefs the Mayor and District government agencies about needs and interests of the African-American residents of the District of Columbia; and
- **Commission on Fathers, Men, and Boys** provides constituent services and information to the District's fathers, men, and boys community through programmatic activities and outreach materials; serves as a liaison between the Mayor, fathers, men, and boys; and briefs the Mayor and District government agencies about the needs and concerns of the fathers, men, and boys population of the District of Columbia.

**Workforce Investment Council** – supports functions and responsibilities associated with the Workforce Investment Council.

This program contains the following 2 activities:

- Workforce Investment provides workforce education, training, and counseling services to promote job readiness; and
- Workforce Investment Council Board provides administrative support to the Workforce Investment Council Board, which oversees implementation of the District of Columbia's Strategic Five-Year Plan for Provision of Services under the Workforce Investment Act and provides advice on the development, implementation, and continuous improvement of an integrated and effective workforce investment system.

### **Program Structure Change**

The proposed program structure changes are provided in the Agency Realignment appendix to the proposed budget, which is located at www.cfo.dc.gov on the Annual Operating Budget and Capital Plan page.

# FY 2016 Approved Budget to FY 2017 Proposed Budget, by Revenue Type

Table EM0-5 itemizes the changes by revenue type between the FY 2016 approved budget and the FY 2017 proposed budget. For a more comprehensive explanation of changes, please see the FY 2017 Proposed Budget Changes section, which follows the table.

#### Table EM0-5

(dollars in thousands)

DESCRIPTION	DIVISION/PROGRAM	BUDGET	FTE
LOCAL FUNDS: FY 2016 Approved Budget and FTE		698	5.0
Other CSFL Adjustments	Multiple Programs	17	0.0
LOCAL FUNDS: FY 2017 Current Services Funding Level (CSFL) Budget	· · ·	715	5.0
Increase: To align personal services and Fringe Benefits with projected costs	Multiple Programs	33	0.0
Decrease: To realize programmatic cost savings in nonpersonal services	ved Budget and FTE Multiple Programs   t Services Funding Level (CSFL) Budget multiple Programs   rvices and Fringe Benefits with projected costs Multiple Programs   natic cost savings in nonpersonal services Deputy Mayor for Greater   Economic Opportunity Deputy Mayor for Greater   Economic Opportunity Deputy Mayor for Greater   Economic Opportunity Deputy Mayor for Greater   Elivery Deputy Mayor for Greater   Elivery Deputy Mayor for Greater   Economic Opportunity Poputy Mayor for Greater   FMB and OAAA Deputy Mayor for Greater   Economic Opportunity Poposed Budget   V's Proposed Budget Poposed Budget   016 Approved Budget and FTE Diff Agency Budget Submission	-76	0.0
	Economic Opportunity		
Technical Adjustment: To support programmatic mandates	Deputy Mayor for Greater	271	2.0
	Economic Opportunity		
LOCAL FUNDS: FY 2017 Agency Budget Submission		943	7.0
Enhance: To support survey delivery	Deputy Mayor for Greater	100	1.0
	Economic Opportunity		
Transfer-In: From DMPED for Workforce Investment Council program	Workforce Investment	1,595	3.0
Transfer-In: From EOM for CFMB and OAAA	Deputy Mayor for Greater	309	3.0
	Economic Opportunity		
LOCAL FUNDS: FY 2017 Mayor's Proposed Budget		2,946	14.0
No Change		0	0.0
LOCAL FUNDS: FY 2017 District's Proposed Budget		2,946	14.0
INTRA-DISTRICT FUNDS: FY 2016 Approved Budget and FTE		0	0.0
No Change		0	0.0
INTRA-DISTRICT FUNDS: FY 2017 Agency Budget Submission		0	0.0
Transfer-In: From DMPED for Business and Workforce Development Program	Workforce Investment	395	4.0
No Change		0	0.0
		395	4.0

**OPPORTUNITY** 

(Change is calculated by whole numbers and numbers may not add up due to rounding)

# FY 2017 Proposed Budget Changes

The Office of the Deputy Mayor for Greater Economic Opportunity's (DMGEO) proposed FY 2017 gross budget is \$3,341,304, which represents a 378.7 percent increase over its FY 2016 approved gross budget of \$698,000. The budget is comprised of \$2,946,433 in Local funds and \$394,871 in Intra-District funds.

#### **Current Services Funding Level**

The Current Services Funding Level (CSFL) is a Local funds ONLY representation of the true cost of operating District agencies, before consideration of policy decisions. The CSFL reflects changes from the FY 2016 approved budget across multiple programs, and it estimates how much it would cost an agency to continue its current programs and operations into the following fiscal year. The FY 2017 CSFL adjustments to the FY 2016 Local funds budget are described in table 5 of this agency's budget chapter.

3,341

18.0

Please see the CSFL Development section within Volume 1: Executive Summary for more information regarding the methodology used and components that comprise the CSFL.

DMGEO's FY 2017 CSFL budget is \$714,609, which represents a \$16,609, or 2.4 percent, increase over the FY 2016 approved Local funds budget of \$698,000.

#### **CSFL** Assumptions

The FY 2017 CSFL calculated for DMGEO included an adjustment entry that is not described in detail on table 5. This adjustment was made for an increase of \$16,609 in Personal Services to account for the projected impact of new positions requested in the FY 2016 budget, approved union contracts, and corresponding salary and other adjustments.

#### **Agency Budget Submission**

**Increase:** In Local funds, DMGEO's proposed budget increased by \$32,999 to support salary and Fringe Benefits adjustments within the agency.

**Decrease:** The proposed Local funds budget decreased by a net of \$76,000 in the Deputy Mayor for Greater Economic Opportunity program, to realize cost savings in supplies and to offset personal services adjustments. The reduction is comprised of a decrease of \$83,000 in supplies, partially offset by an increase of \$7,000 in professional services fees.

**Technical Adjustment:** In order to meet programmatic mandates, DMGEO's proposed budget increased by \$270,958 in the Deputy Mayor for Greater Economic Opportunity program to support an additional 2.0 Full-Time Equivalent (FTE) positions, staff salaries, Fringe Benefits, and other operational costs.

#### Mayor's Proposed Budget

**Enhance:** The proposed Local funds budget increased by \$100,000 and 1.0 FTE to support the evaluation and further development of resident surveys, which will help DMGEO learn more about the needs of residents in underserved communities.

**Transfer-In:** In Local funds, the DMGEO proposed Local funds budget increased by \$1,595,244 and 3.0 FTEs for the transfer of staff, functions, and responsibilities of the Workforce Investment Council program from the Office of the Deputy Mayor for Planning and Economic Development (DMPED). Also, the proposed Local funds budget increased by \$308,623 and 3.0 FTEs for the transfers of the Commission on Fathers, Men, and Boys (CFMB) and Office of African-American Affairs (OAAA) from the Executive Office of the Mayor (EOM), to better serve these communities.

In Intra-District funds, the proposed budget increased by \$394,872 and 4.0 FTEs to support the functions of the Workforce Investment Council.

#### **District's Proposed Budget**

**No Change:** The Office of the Deputy Mayor for Greater Economic Opportunity's budget proposal reflects no change from the Mayor's proposed budget to the District's proposed budget.

# **Agency Performance Plan\***

Deputy Mayor for Greater Economic Opportunity (DMGEO) has the following strategic objectives for FY 2017:

#### **Strategic Objectives**

Strategic Objectives describe what the agency will do, at a high level, to achieve its mission. These are actionbased sentences that define what an agency does for its customers, whether the customers are residents or other District agencies, and how that improves the District.

#### Objectives

- 1. Provide strategic direction and oversight to DOES, WIC, DSLBD, OAAA, and CFMB in an effort to strengthen the District's workforce system, support small and local businesses and facilitate community development in overlooked and underserved communities.
- 2. Actively participate in community revitalization efforts that promote interim usage of vacant and blighted properties in overlooked and underserved communities.
- 3. Foster collaboration with key stakeholders and community groups in overlooked and underserved communities to support efforts to revitalize communities and enhance service delivery East of the River.
- 4. Create and maintain a highly efficient, transparent, and responsive District government.\*\*

#### Activities

Activities include the work that happens on a daily basis to help achieve the strategic objectives. Activity names come from the Budget line items. This is further divided into "daily services" (ex. sanitation disposal), and long-term "key projects" that are high profile, one-time and span several years, (ex. redevelopment of Walter Reed Army Medical Center). Many agencies will mostly have daily services, whereas some agencies that are more capital-based will have several key projects.

1. Provide strategic direction and oversight to DOES, WIC, DSLBD, OAAA, and CFMB in an effort to strengthen the District's workforce system, support small and local businesses and facilitate community development in overlooked and underserved communities. (1 Activity)

Activity Title	Activity Description	Type of Activity
Deputy Mayor for Greater Economic Opportunity	Agency Management	Key Project

# 2. Actively participate in community revitalization efforts that promote interim usage of vacant and blighted properties in overlooked and underserved communities. (1 Activity)

Activity Title	Activity Description	Type of Activity
Deputy Mayor for Greater Economic Opportunity	Agency Management	Key Project

**3.** Foster collaboration with key stakeholders and community groups in overlooked and underserved communities to support efforts to revitalize communities and enhance service delivery East of the River. (1 Activity)

Activity Title	Activity Description	Type of Activity
Deputy Mayor for Greater Economic Opportunity	Community Engagement	Key Project

# 4. Create and maintain a highly efficient, transparent and responsive District government.\*\* (1 Activity)

Activity Title	Activity Description	Type of Activity
Deputy Mayor for Greater Economic Opportunity	Transparency	Daily Service

# **KEY PERFORMANCE INDICATORS**

Key Performance Indicators measure how well an agency is achieving its Strategic Objectives. They are outcome oriented and should be used to answer the question, "What does the agency need to measure to determine success?"

1. Provide strategic direction and oversight to DOES, WIC, DSLBD, OAAA and CFMB in an effort to strengthen the District's workforce system, support small and local businesses, and facilitate community development in overlooked and underserved communities. (1 Measure)

Measure	New Measure/	FY 2014	FY 2015	FY 2015	FY 2016	FY 2017
	Benchmark Year	Actual	Actual	Target	Target	Target
Percent of agency performance initiatives implemented timely and within budget	Х	Not available	Not available	Not available	Not available	80%

2. Actively participate in community revitalization efforts that promote interim usage of vacant and blighted properties in overlooked and underserved communities. (1 Measure)

	New Measure/	FY 2014	FY 2015	FY 2015	FY 2016	FY 2017
Measure	Benchmark Year	Actual	Actual	Target	Target	Target
Number of vacant and blighted		Not	Not	Not	Not	
projects implemented		available	available	available	available	4

(Continued on next page)

**3.** Foster collaboration with key stakeholders and community groups in overlooked and underserved communities to support efforts to revitalize communities and enhance service delivery East of the River. (1 Measure)

	New Measure/	FY 2014	FY 2015	FY 2015	FY 2016	FY 2017
Measure	Benchmark Year	Actual	Actual	Target	Target	Target
Percent community satisfaction with the DMGEO office		Not available	Not available	Not available	Not available	80%

#### 4. Create and maintain a highly efficient, transparent, and responsive District government.\*\* (9 Measures)

	New Measure/					
	Benchmark	FY 2014	FY 2015	FY 2015	FY 2016	FY 2017
Measure	Year	Actual	Actual	Target	Target	Target
Contracts/Procurement Expendable Budget spent on Certified Business Enterprises	Х	Forthcoming October 2016				
Contracts/Procurement Contracts lapsed into retroactive status	Х	Forthcoming October 2016				
Budget Local funds unspent	Х	Forthcoming October 2016				
Budget Federal Funds returned	Х	Forthcoming October 2016				
Customer Service Meeting Service Level Agreements	Х	Forthcoming October 2016				
Human Resources Vacancy Rate	Х	Forthcoming October 2016				
Human Resources Employee District residency	Х	Forthcoming October 2016				
Human Resources Employee Onboard Time	Х	Forthcoming October 2016				
Performance Management Employee Performance Plan Completion	Х	Forthcoming October 2016				

#### **Performance Plan End Notes:**

\*For more information about the new structure and components of FY 2017 draft performance plans, please see the FY 2017 Proposed Budget and Financial Plan, Volume 1, Appendix E

\*\*"Create and maintain a highly efficient, transparent and responsive District government" is a new Strategic Objective this year required for all agencies.

\*\*\*Key Performance Indicators that are new may not have historical data and may only have FY 2017 targets.