
Office of Lottery and Gaming

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Table DC0-1

Description	FY 2018 Actual	FY 2019 Actual	FY 2020 Approved	FY 2021 Approved	% Change from FY 2020
OPERATING BUDGET	\$210,708,426	\$213,366,444	\$211,973,874	\$507,308,471	139.3
FTEs	0.0	67.0	76.5	88.5	15.7
CAPITAL BUDGET	\$0	\$0	\$0	\$0	N/A
FTEs	0.0	0.0	0.0	0.0	N/A

The mission of the Office of Lottery and Gaming (OLG) is to provide revenue-generating entertainment through the sale of innovative lottery products and promotions that directly benefits the residents and the economic vitality of the District of Columbia.

Since its inception in 1982, OLG has contributed over \$2 billion to the District's General Fund. The OLG annual transfer to the General Fund remains a vital component in aiding the city's economy, thereby benefiting all residents of the District of Columbia. The General Fund supports services such as education, recreation and parks, public safety, housing, and senior and child services. The OLG directly benefits its players by paying out more than 50 percent of annual sales in prize money. It also directly benefits local businesses by providing commissions to retailers licensed to sell D.C. Lottery games and offering contracting opportunities.

The agency's FY 2021 approved budget is presented in the following tables:

FY 2021 Approved Gross Funds Operating Budget and FTEs, by Revenue Type

Table DC0-2 contains the approved FY 2021 budget by revenue type compared to the FY 2020 approved budget. It also provides FY 2018 and FY 2019 actual data.

Table DC0-2

(dollars in thousands)

	Dollars in Thousands							Full-Time Equivalents					
	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	% Change*	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	% Change	
Appropriated Fund													
GENERAL FUND													
Special Purpose													
Revenue Funds	0	7	0	0	0	N/A	0.0	0.0	0.0	0.0	0.0	N/A	
TOTAL FOR GENERAL FUND	0	7	0	0	0	N/A	0.0	0.0	0.0	0.0	0.0	N/A	
ENTERPRISE AND OTHER													
Enterprise and Other Funds	210,708	213,360	211,974	507,308	295,335	139.3	0.0	67.0	76.5	88.5	12.0	15.7	
TOTAL FOR ENTERPRISE AND OTHER	210,708	213,360	211,974	507,308	295,335	139.3	0.0	67.0	76.5	88.5	12.0	15.7	
GROSS FUNDS	210,708	213,366	211,974	507,308	295,335	139.3	0.0	67.0	76.5	88.5	12.0	15.7	

*Percent change is based on whole dollars.

Note: If applicable, for a breakdown of each Grant (Federal and Private), Special Purpose Revenue type and Intra-District agreement, please refer to **Schedule 80 Agency Summary by Revenue Source** in the **FY 2021 Operating Appendices** located on the Office of the Chief Financial Officer's website.

FY 2021 Approved Operating Budget, by Comptroller Source Group

Table DC0-3 contains the approved FY 2021 budget at the Comptroller Source Group (object class) level compared to the FY 2020 approved budget. It also provides FY 2018 and FY 2019 actual expenditures.

Table DC0-3

(dollars in thousands)

Comptroller Source Group	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	Percentage Change*
11 - Regular Pay - Continuing Full Time	6,293	6,502	7,493	9,291	1,798	24.0
12 - Regular Pay - Other	97	75	99	97	-2	-1.9
13 - Additional Gross Pay	31	64	16	16	0	0.0
14 - Fringe Benefits - Current Personnel	1,371	1,422	1,738	2,150	411	23.7
15 - Overtime Pay	49	62	156	176	20	12.8
SUBTOTAL PERSONAL SERVICES (PS)	7,841	8,126	9,502	11,730	2,227	23.4
20 - Supplies and Materials	63	157	325	438	112	34.6
30 - Energy, Communication and Building Rentals	11	44	17	202	186	1,110.2
31 - Telecommunications	231	220	252	247	-5	-1.9
32 - Rentals - Land and Structures	2,330	2,456	2,568	2,579	11	0.4
34 - Security Services	1,366	576	713	711	-2	-0.3

Table DC0-3

(dollars in thousands)

Comptroller Source Group	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	Percentage Change*
35 - Occupancy Fixed Costs	39	6	62	53	-9	-14.9
40 - Other Services and Charges	7,693	8,289	9,875	10,958	1,083	11.0
41 - Contractual Services - Other	10,181	10,888	15,584	52,804	37,219	238.8
50 - Subsidies and Transfers	180,632	182,285	172,652	427,208	254,556	147.4
70 - Equipment and Equipment Rental	323	321	425	380	-45	-10.6
SUBTOTAL NONPERSONAL SERVICES (NPS)	202,867	205,241	202,472	495,579	293,107	144.8
GROSS FUNDS	210,708	213,366	211,974	507,308	295,335	139.3

*Percent change is based on whole dollars.

FY 2021 Approved Operating Budget and FTEs, by Division/Program and Activity

Table DC0-4 contains the approved FY 2021 budget by division/program and activity compared to the FY 2020 approved budget. It also provides FY 2018 and FY 2019 actual data. For a more comprehensive explanation of divisions/programs and activities, please see the Division/Program Description section, which follows the table.

Table DC0-4

(dollars in thousands)

Division/Program and Activity	Dollars in Thousands					Full-Time Equivalents				
	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020
(1000) AGENCY MANAGEMENT										
(1010) Human Resources	763	801	797	842	45	0.0	6.1	7.0	7.0	0.0
(1015) Executive Direction and Support	933	835	1,068	1,147	79	0.0	3.5	4.0	4.0	0.0
(1030) Property and Fleet Management	413	504	652	712	60	0.0	2.6	3.0	3.0	0.0
(1040) Information Technology	1,003	1,037	2,276	1,546	-730	0.0	2.6	4.0	4.0	0.0
(1050) Financial Services	4,698	4,156	5,230	5,499	269	0.0	0.0	0.0	0.0	0.0
(1060) Legal Services	2	0	9	9	0	0.0	0.0	0.0	0.0	0.0
(1075) Security	848	1,006	1,122	1,207	85	0.0	4.4	5.0	5.0	0.0
(1080) Communications	608	609	1,617	1,633	16	0.0	3.5	4.0	4.0	0.0
SUBTOTAL (1000) AGENCY MANAGEMENT	9,269	8,948	12,770	12,594	-176	0.0	22.8	27.0	27.0	0.0
(100F) AGENCY FINANCIAL OPERATIONS										
(110F) Budget Operations	110	114	138	141	4	0.0	0.9	1.0	1.0	0.0
(120F) Accounting Operations	701	644	754	784	30	0.0	5.2	6.0	6.0	0.0
(130F) Fiscal Officer	181,416	183,082	173,574	428,269	254,695	0.0	3.5	4.0	4.0	0.0
SUBTOTAL (100F) AGENCY FINANCIAL OPERATIONS	182,227	183,839	174,465	429,194	254,729	0.0	9.6	11.0	11.0	0.0
(6000) GAMING OPERATIONS PROGRAM										
(6200) Marketing	7,695	8,334	11,707	13,759	2,051	0.0	8.8	10.0	12.0	2.0
(6300) Trade Development	2,932	3,556	2,382	2,856	475	0.0	8.8	10.0	10.0	0.0
(6400) Draw Division	538	507	675	578	-97	0.0	3.1	3.5	2.5	-1.0

Table DC0-4

(dollars in thousands)

Division/Program and Activity	Dollars in Thousands					Full-Time Equivalents				
	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020	Actual FY 2018	Actual FY 2019	Approved FY 2020	Approved FY 2021	Change from FY 2020
(6500) Licensing and Charitable Games	582	632	672	696	24	0.0	4.4	5.0	5.0	0.0
(6600) Information Technology (Games)	7,466	7,551	9,294	42,505	33,211	0.0	9.6	10.0	10.0	0.0
(6700) Claim Center	0	0	8	8	0	0.0	0.0	0.0	0.0	0.0
(6900) Sports Wagering Regulations	0	0	0	5,117	5,117	0.0	0.0	0.0	11.0	11.0
SUBTOTAL (6000) GAMING										
OPERATIONS PROGRAM	19,213	20,579	24,738	65,520	40,782	0.0	34.6	38.5	50.5	12.0
TOTAL APPROVED										
OPERATING BUDGET	210,708	213,366	211,974	507,308	295,335	0.0	67.0	76.5	88.5	12.0

(Change is calculated by whole numbers and numbers may not add up due to rounding)

Note: For more detailed information regarding the approved funding for the activities within this agency's programs, please see **Schedule 30-PBB Program Summary by Activity** in the **FY 2021 Operating Appendices** located on the Office of the Chief Financial Officer's website. "No Activity Assigned" indicates budget or actuals that are recorded at the division/program level.

Program Description

The Office of Lottery and Gaming (OLG) operates through the following 3 programs:

Gaming Operations– provides support services to lottery and sports wagering retailers, and the gaming public so that they can benefit from the portfolio of gaming offered by OLG. Gaming Operations oversees three types of games: Instant Games – provides a portfolio of instant lottery games to the gaming public so that they can experience the entertainment value and potential reward of playing and winning with scratch-off style lottery tickets; and Online Games - provides online lottery-type games and services, which are lottery game tickets sold to the gaming public by lottery retail agents and video gaming machines, and played by the public at social settings targeted to the gaming public, and sports wagering -provides the ability for individuals to place wagers on select sporting events so that the District can experience a steady source of revenue through the transfer of net proceeds from sales. Online games is comprised of the following 12 games: The Lucky One, DC2, DC3, DC4, DC5, Powerball, Mega Millions, Keno, Race 2 Riches, Lucky for Life, Tap-N-Play and Fast Play; and provides online (kiosk-based) lottery gaming experience for the gaming public so that they can experience the entertainment value of OLG's portfolio of games and the potential rewards of playing and winning.

This program contains the following 7 activities:

- **Marketing** – provides advertising and promotional information to eligible players. The goal is to attract eligible players to purchase lottery tickets so that they may enjoy the entertainment value offered by OLG's portfolio of games;
- **Trade Development (Sales Department)** – provides sales goals and retail development services to lottery retail agents. The goals are to assist lottery retail agents in reaching established minimum sales volume levels and to achieve sustained growth;
- **Draw Division** – provides draw-related services to the gaming public. The goal is to maintain the public's trust through ensuring unbiased and random draws;
- **Licensing and Charitable Games** – provides licensing and regulatory compliance services to existing and prospective lottery retail agents and non-profit charitable organizations. The goal is to ensure that

lottery retail agents and non-profit charitable organizations receive appropriate licenses to sell lottery products and conduct charitable gaming activities in accordance with the laws and regulations set forth by the District;

- **Information Technology (Games)** –provides technical coordination and oversight services to lottery retail agents, customers, and internal OLG operations. The goals are for retail agents, customers, and internal operations to deliver, play, and provide an uncompromised portfolio of lottery products; and
- **Claim Center** – provides claims processing and gaming information services to the gaming public. The goals are for the public to redeem prizes and enjoy a positive gaming experience.
- **Sports Wagering Regulations**– provides licensing and regulatory compliance to existing or prospective lottery operated, and non-lottery operated sports wagering licensees. The goal is to ensure that sports wagering organizations receive appropriate licenses to sell sport wagering products and conduct gaming activities in accordance with the laws and regulations set forth by the District.

Agency Management Program – provides for administrative support and the required tools to achieve operational and programmatic results. This program is standard for all agencies using performance-based budgeting.

Agency Financial Operations – provides for comprehensive and efficient financial management services to, and on behalf of, District agencies so that the financial integrity of the District of Columbia is maintained. This program is standard for all agencies using performance-based budgeting.

Program Structure Change

The Office of Lottery and Gaming has no program structure changes in the FY 2021 approved budget.

FY 2020 Approved Budget to FY 2021 Approved Budget, by Revenue Type

Table DC0-5 itemizes the changes by revenue type between the FY 2020 approved budget and the FY 2021 approved budget. For a more comprehensive explanation of changes, please see the FY 2021 Approved Budget Changes section, which follows the table.

Table DC0-5

(dollars in thousands)

DESCRIPTION	DIVISION/PROGRAM	BUDGET	FTE
ENTERPRISE AND OTHER FUNDS: FY 2020 Approved Budget and FTE		211,974	76.5
Increase: To support nonpersonal services costs	Multiple Programs	254,146	0.0
Increase: To support operational requirements	Gaming Operations Program	40,782	12.0
Increase: To align personal services and Fringe Benefits with projected costs	Multiple Programs	226	0.0
Increase: To align Fixed Costs with proposed estimates	Agency Management	181	0.0
ENTERPRISE AND OTHER FUNDS: FY 2021 Mayor's Proposed Budget		507,308	88.5
No Change		0	0.0
ENTERPRISE AND OTHER FUNDS: FY 2021 District's Approved Budget		507,308	88.5
GROSS FOR DC0 - OFFICE OF LOTTERY AND GAMING		507,308	88.5

(Change is calculated by whole numbers and numbers may not add up due to rounding)

FY 2021 Approved Budget Changes

The Office of Lottery and Gaming (OLG) approved FY 2021 gross budget is \$507,308,471, which represents a 139.3 percent increase over its FY 2020 approved gross budget of \$211,973,874. The budget is comprised entirely of Enterprise and Other funds.

Mayor's Proposed Budget

Increase: OLG's FY 2021 proposed budget increased by \$295,334,597, largely attributed to the additional Sports Wagering Regulations activity. OLG allocated a net increase of \$254,145,183, primarily in subsidies and transfers to support essential fiscal operations for funding transfers and payouts. The proposed budget also includes an increase of \$40,782,128 to support current personal services cost and the onboarding of 12 additional FTEs. In addition, OLG has increased fixed cost by \$181,063 to meet the required payment estimates of general services provided by the Department of General Services.

District's Approved Budget

No Change: The Office of Lottery and Charitable Games' budget reflects no change from the Mayor's proposed budget to the District's approved budget.