D.C. Economic Indicators October 2015

Government of the District of Columbia Muriel Bowser, Mayor Jeffrey S. DeWitt, Chief Financial Officer Dr. Fitzroy Lee, Deputy CFO & Chief Economist

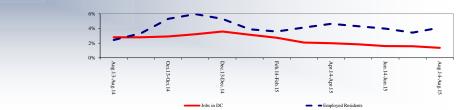


100.0

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)

Labor & Industry

- ★ Jobs in D.C. for August 2015, up 14,300 (1.9%) from August 2014
- District resident employment for August 2015, up 10,700 (3.1%) from August

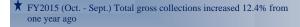


Labor Market ('000s): Aug. 2015 ^a				Detailed Employment ('000s): Aug. 2015							
	<u>ia</u>	Metropolitan area									
										1 yr. ch.	
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	(%)	% of total
Employed residents	358.7	10.7	3.1	3,147.9	65.3	2.1	Manufacturing	1.0	0.0	0.0	0.1
Labor force	386.0	7.3	1.9	3,290.2	35.3	1.1	Construction	15.1	0.2	1.3	2.0
Total wage and salary							Wholesale trade				
employment	758.6	14.3	1.9	3,163.8	60.6	2.0	wholesale trade	4.6	-0.3	-6.1	0.6
Federal government	198.3	1.1	0.6	364.4	0.8	0.2	Retail trade	21.9	0.8	3.8	2.9
Local government	36.7	1.1	3.1	307.1	8.3	2.8	Utilities & transport.	4.5	0.1	2.3	0.6
Leisure & hospitality	69.3	-1.1	-1.6	315.5	5.4	1.7	Publishing & other info.	17.2	0.0	0.0	2.3
Trade	26.5	0.5	1.9	339.2	4.6	1.4	Finance & insurance	18.3	0.0	0.0	2.4
Education and health	124.3	6.3	5.3	416.0	24.3	6.2	Real estate	12.7	0.4	3.3	1.7
Prof., bus., and other							Legal services				
services	234.7	5.7	2.5	925.6	18.4	2.0	Legal services	29.9	1.2	4.2	3.9
Other private	68.8	0.7	1.0	496.0	-1.2	-0.2	Other profess. serv.	81.5	1.2	1.5	10.7
Unemployed	27.3	-3.4	-11.1	142.4	-30.0	-17.4	Empl. serv. (incl. temp)	15.5	0.9	6.2	2.0
New Unempl. Claims	1.6	-0.1	-6.9				Mgmt. & oth. bus serv.	35.9	1.4	4.1	4.7
Sources: U.S. Bureau of Labor Statis	tics (BLS) & D.C	. Dept. of Employmen	t Services (DOES)				Education	53.2	1.5	2.9	7.0
^a Preliminary, not seasonally adjusted	1						Health care	71.1	4.8	7.2	9.4
							Organizations	64.9	1.6	2.5	8.6
D.C. Hotel Industry ^b				Airport Pa	ssengers ^{c,d}		Accommodations	14.8	-0.5	-3.3	2.0
Aug. 2015	Amt.	1 yr. ch.		Aug. 2015	Amt.('000)	1 yr. ch. (%)	Food service	47.2	-0.5	-1.0	6.2
Occupancy Rate	76.7%	-2.9%		DCA	2,053.3	12.8	Amuse. & recreation	7.3	-0.1	-1.4	1.0
Avg. Daily Room Rate	\$163.92	-\$5.74		IAD	2,107.4	2.5	Other services	7.0	-0.6	-7.9	0.9
# Available Rooms	28,982	-143		BWI	2,201.7	5.1	Subtotal, private	523.6	12.1	2.4	69.0
Room Sales (\$M)	\$112.9	-\$9.0		Total	6,362.4	6.5 ^e	Federal government	198.3	1.1	0.6	26.1
							T 1 .	267	11	2.1	4.0

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average

758.6



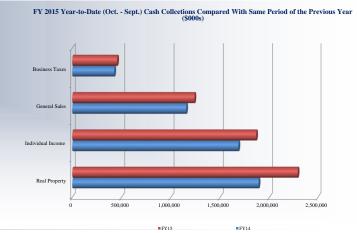


FY2015 (Oct. - Sept.) Individual income tax collections increased by 10.7% over the previous year

FY 2015 (Oct. - Sept.) Real property tax collections were 21.1% higher than one year ago

FY2015 (Oct. - Sept.) Business income tax collections grew 6.9% ver the previous year

FY2015 (Oct. - Sept.) General sales tax collections increased 7.2% from one year ago



General Fund: FY2015 Year-to-Date (Oct. - Sept.) Cash Collections (\$000)^a

General Fund. F 12013 Teat-to-Date (Oct Sept.) Cash Conections (4000)												
	FY'14	FY'15	% Chg. FY14-FY15	Addenda:	FY'14	FY'15	% Chg. FY14-FY15					
Real Property	1,890,590	2,289,866	21.1%	Convention Ctr. Transfer ^b	102,689	110,562	7.7%					
General Sales	1,156,187	1,240,010	7.2%	Ind. Inc. Tax Withholding for D.C. residents	1,478,859	1,564,715	5.8%					
Individual Income	1,685,932	1,865,559	10.7%						-			
Business Income	426,789	456,069	6.9%		venue amounts shown are before dedicated revenue (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, the rsing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows							
Total Tax Collections				Quality Improvement Fund, Healthy Schools, ABRA).								
(Gross) ^c	6,174,373	6,941,873	12.4%	Variations in processing activities may affect year-to-date	comparisons.							
				^b Portion of sales tax on hotels and restaurants								
Dedicated Tax Collections	458,117	452,540	-1.2%									
Total Tax Collections				C Total Tax Collections (Gross) includes all other taxes not	reported above							
(Net)	5,716,256	6,489,333	13.5%									

D.C. Economic Indicators

People & Economy

- D.C. unemployment rate for August: 6.8%, same as the previous month & 1.0% lower than 1 year ago
- The conventional home mortgage rate was 3.91% in August, 0.14% lower than the previous month
- The Census revised the population data for the District. Based on the new numbers, the resident count in 2014 was 1.5% higher as it reached a level of 658,893; this was lower than the growth rate of 2.2% that was experienced

One-Year Treasury and Conventional Home Mortgage Interest Rates August 2013 to August 2015



U.S. GDP	% change for yr. ending		CPI	% change fo	r yr. ending	D.C. Population		
Source: BEA	2 nd Q 2015	1st Q 2015	Source: BLS	Sept. 2015	Jul. 2015	Source: Census		
Nominal	3.7	3.9	U.S.	-0.04	0.2	*Estimate for:	Level	% chg.
Real	2.7	2.9	D.C./Balt. metro area	0.5	0.2	2000	572,059	
						2004	567,754	-0.1
						2005	567,136	-0.1
Personal Income ^a			Unemployment Rate ^c			2006	570,681	0.6
Source: BEA	% change fo	or yr. ending	Source: BLS	Aug. 2015	Jul. 2015	2007	574,404	0.7
Total Personal Income	2 nd Q 2015	1st Q 2015	U.S.	5.1	5.3	2008	580,236	1.0
U.S.	4.1	4.4 [†]	D.C.	6.8	6.8	2009	592,228	2.1
D.C.	4.2	4.0 [†]				2010	605,210	2.2
Wage & Salary Portion of Personal Income						2011	620,427	2.5
U.S.	4.3	4.5 [†]	Interest Rates	National	Average	2012	635,040	2.4
Earned in D.C.	4.8	4.7 [†]	Source: Federal Reserve	Aug. 2015	Jul. 2015	2013	649,111	2.2
Earned by D.C. residents ^b	4.2	4.0 [†]	1-yr. Treasury	0.38	0.30	2014	658,893	1.5
			Conv. Home Mortgage	3.91	4.05	* July 1, except for 2000		

^aNominal ^b Estimated ^c Seasonally adjusted

Distribution of Individual Income Tax Filers by Income Category 2013 2011 Less than \$30,000 41.4% 40.9% \$30,000-\$50,000 \$50,000-\$75,000 14.0% 14.3% 14.6% 8.0% 8.6% \$100,000-\$200,000 11.5% \$200,000-\$500,000 Over

Housing & Office Space

- ★ There were 333 condos sold in August 2015, a 8.8% increase from 1 year ago
- The year to date median price increased 5.8% from 1 year ago for single family homes, and condos experienced an increase of 6.0% in the year to date median price
- ★ In the 2nd quarter of 2015 the office direct vacancy rate increased by 0.1% from 1st quarter of 2015



Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau			Source: Delta Associates		
				4 Qs ending				
Completed contracts	Aug. 2015	1 yr. % ch.		2 nd Q 2015	1 yr. ch.		2 nd Q 2015	1 qtr. ch.
Single family	348	0.9	Total housing units	5,231	1,778	Inventory Status (in million sq. ft.)		
Condo/Co-op	333	8.8	Single family	266	-85	Total inventory	140.8	-0.1
			Multifamily (units)	4,965	1,863	Leased space ^e	131.1	-0.3
						Vacant	9.7	0.1
Prices (\$000)			Class A Apt.d and Condominium Unit	ts		New Construction	1.8	0.0
Single family	Aug. 2015	1 yr. % ch.	Source: Delta Associates					
Average ^b	\$756.0	14.0				Direct Vacancy Rate	6.9	0.1
Median ^c	\$661.5	5.8	Units under construction and/or marketing	2 nd Q 2015	1 yr. ch.			
			Rental apartments	13,435	1,080	1		
Condo/Co-op			Condominiums ^f	1,398	539			
Average ^b	\$478.3	0.2	Other units likely to deliver over the next 36 mg	onths ^g				
Median ^c	\$435.8	6.0	Rental apartments	4,727	-2,614	7		

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

1,526

-330

Condominiums

[†] Indicates data revised by stated source since previous D.C. Economic Indicators.

^b Average prices are calculated for the month from year-to-date information ^c Median prices are year- to-date ^d Investment grade units, as defined by Delta