D.C. Economic Indicators July 2019

Government of the District of Columbia Muriel Bowser, Mayor Jeffrey S. DeWitt, Chief Financial Officer Fitzroy Lee, Deputy CFO & Chief Economist

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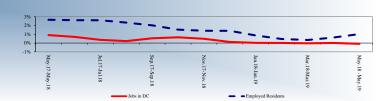
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Change in Total Wage and Salary Employment and Employed Residents

Labor & Industry

Jobs in D.C. for May 2019, up 3,400 (0.4%) from May 2018

District resident employment for May 2019, up 9,200 (2.4%) from May 2018



Labor Market ('000s): May. 2019 ^a							Detailed Employment ('000s): May. 2019					
	mbia .	Metropolitan area										
		1 yr. ch.			1 yr ch.	1 yr. ch.						
	Level	(amt.)	1 yr. ch. (%)	Level	(amt.)	(%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total	
Employed residents	392.3	9.2	2.4	3,332.1	44.5	1.4	Manufacturing	1.4	0.1	7.7	0.2	
Labor force	414.1	9.5	2.3	3,439.6	44.1	1.3	Construction	15.7	-0.2	-1.3	2.0	
Total wage and salary							Wholesale trade					
employment	794.5	3.4	0.4	3,339.7	25.0	0.8		4.9	0.1	2.1	0.6	
Federal government	194.4	-2.0	-1.0	362.7	-0.9	-0.2	Retail trade	22.6	-0.2	-0.9	2.8	
Local government	41.9	0.5	1.2	348.4	2.3	0.7	Utilities & transport.	5.6	0.1	1.8	0.7	
Leisure & hospitality	83.3	1.7	2.1	353.4	12.2	3.6	Publishing & other info.	19.8	0.8	4.2	2.5	
Trade	27.5	-0.1	-0.4	332.6	-4.7	-1.4	Finance & insurance	17.1	-0.1	-0.6	2.2	
Education and health	131.5	2.1	1.6	447.7	7.4	1.7	Real estate	12.5	0.0	0.0	1.6	
Prof., bus., and other							Legal services					
services	243.8	0.5	0.2	980.1	11.1	1.1	o .	28.7	0.5	1.8	3.6	
Other private	72.1	0.7	1.0	514.8	-2.4	-0.5	Other profess. serv.	90.2	0.6	0.7	11.4	
Unemployed	21.8	0.3	1.2	107.6	-0.4	-0.3	Empl. serv. (incl. temp)	14.1	0.3	2.2	1.8	
New Unempl. Claims	2.0	0.5	37.7				Mgmt. & oth. bus serv.	34.4	-1.0	-2.8	4.3	
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)							Education	59.9	1.5	2.6	7.5	
a Preliminary, not seasonally adjusted							Health care	71.6	0.6	0.8	9.0	
							Organizations	67.7	0.3	0.4	8.5	
D.C. Hotel Industry ^b				Airport Pas	sengers ^{c,d,f}		Accommodations	15.4	-0.3	-1.9	1.9	
M 2010				. 2010	4 (1000)	1 yr. ch.	Food service	57.4	0.0	1.6	7.0	
May. 2019	Amt.	1 yr. ch.		Apr. 2019	Amt.('000)	(%)		57.4	0.9	1.6	7.2	
Occupancy Rate	85.4%	0.1%		DCA	2,113.6	1.3	Amuse. & recreation	10.5	1.1	11.7	1.3	
Avg. Daily Room Rate	\$262.30	\$5.57		IAD	2,031.8	5.0	Other services	8.7	-0.2	-2.2	1.1	
# Available Rooms	33,036	1,277		BWI	2,259.2	-3.0	Subtotal, private	558.2	4.9	0.9	70.3	
Room Sales (\$M)	\$229.3	\$13.7		Total	6,404.6	0.9 ^e	Federal government	194.4	-2.0	-1.0	24.5	

 $^{^{\}rm b}$ Source: STR $^{\rm c}$ Source: Metropolitan Washington Airports Authority & Maryland

Aviation Administration Authority and Includes arrivals and departures e Weighted average May data not available at time of publication

Local government

Total

Revenue

(Net)

- FY 2019 (Oct. Jun.) Total gross collections increased 8.3% from one year ago
- ★ FY 2019 (Oct. Jun.) Individual income tax collections grew by 12.7% over the previous year
- ★ FY 2019 (Oct. Jun.) Real property tax collections were 3.1% higher than one year ago
- ★ FY 2019 (Oct. Jun.) Business income tax collections increased 18.3% compared to the same period of the previous year

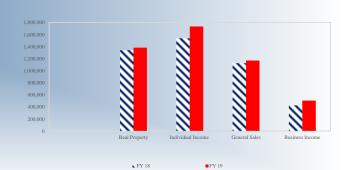


4,824,103 5,082,345

FY 2019 Year-to-Date (Oct. - Jun.) Cash Collections Compared with Same Period of the Previous Year (\$000)

41.9

794.5



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		Gene	ral Fund:	FY 2019 Year-to-Date (Oct Ju	un.) Cash Co	ollections (\$0	$(00)^a$			
			% Chg.				% Chg.			
			FY18 -				FY18 -			
	FY'18	FY'19	FY19	Addenda:	FY'18	FY'19	FY19			
Real Property	1,340,148	1,382,190	3.1%	Convention Ctr. Transfer ^b	104,436	105,909	1.4%			
General Sales	1,125,996	1,169,164	3.8%	Ind. Inc. Tax Withholding for D.C. residents	1,372,614	1,471,330	7.2%			
Individual Income	1,537,880	1,733,481	12.7%	*Revenue amounts shown are before dedicated revenue (TIF, Convention Ctr, Ballpark Fund, the Highway Trust I						
Business Income Total Tax Collections	427,029	505,082	18.3%	Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Hospit Fee Fund, Stevie Sellows Quality Improvement Fund, Healthy Schools, ABRA, Repayment of Revenue Bonds, West E and Fire Maintenance Fund). Variations in processing activities may affect year-to-date comparisons						
(Gross) ^c	5,199,157	5,632,032	8.3%	^b Portion of sales tax on hotels and restaurants						
Dedicated Tax Collections Total Tax Collections	375,054	549,687	46.6%	^c Total Tax Collections (Gross) includes all other	taxes not reported ab	oove				

5.4%

People & Economy

D.C. Economic Indicators

Jul. 2019

1st Q 2019 1 qtr. ch.

0.9

0.2

0.7

-0.1

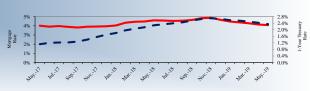
145.9

133.9

12.0

3.6

One-Year Treasury and Conventional Home Mortgage Interest Rates May 2017 to May 2019



D.C. unemployment rate for May: 5.7%, 0.1% higher than the previous month & the same as 1 year ago

The conventional home mortgage rate was 4.07% in May, 0.07% lower than the previous month

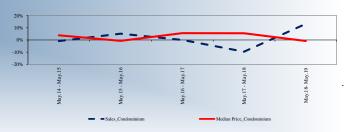


^dAs of Jan. 2018 Washington DC and Baltimore now have separate series ID:

Housing & Office Space

- There were 480 condos sold in May 2019, 13.2% more than one year ago
- The median price for condos decreased 0.8% from 1 year ago. The median price of an attached single family home increased by 4.4% from one year ago and that of a detached decreased by 5.6% relative to last May
- ★ In the 1st quarter of 2019 the office direct vacancy rate was 0.4% higher than the 4th quarter of 2018

Year Over Year Percent Change in Contracts and Median Price for a Condominium in Washington, D.C.



Housing Sales			D.C. Housing Permits Issued ^b	DC Commercial Office Space				
Source: GCAAR ^a			Source: U.S. Census Bureau			Source: Delta Associates		
	May. 2019	1 yr. % ch.		1 st Q 2019	1 yr. ch.			
Completed contracts			Total housing units	5,689	319	Inventory Status (in million sq. ft.)		
Single family								
(Detached and Attached)	514	-2.8	Single family	142	-120	Total inventory		
Condo/Co-op	480	13.2	Multifamily (units)	5,547	439	Leased space ^d		
						Vacant		
	Class A Apt. and Condominium Units					New Construction		
Median Price (\$000)	May. 2019	1 yr. % ch.	Source: Delta Associates			Direct Vacancy Rate		
Single family				1 st Q 2019	1 yr. ch.			
Detached	\$818.5	-5.6	Units under construction and/or n	narketing				
Attached (Townhouse)	\$772.5	4.4	Rental apartments	17,685	1,068			
			Condominiums ^e	1,770	58			
Condo/Co-op	\$476.0	-0.8						
Other units likely to deliver over the					f			
			Rental apartments	7,037	-657			
·			Condominiums	1,696	4			

a Greater Capital Area Association of Realtors

[†] Indicates data revised by stated source since previous D.C. Economic Indicators

^b Permits issued during the previous 4 quarters ^c Investment grade units, as defined by Delta