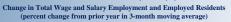
# D.C. Economic Indicators July 2017

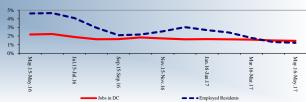
# Government of the District of Columbia Muriel Bowser, Mayor Jeffrey S. DeWitt, Chief Financial Officer Fitzroy Lee, Deputy CFO & Chief Economist

**Labor & Industry** 

★ Jobs in D.C. for May 2017, up 6,800 (0.9%) from May 2016

★ District resident employment for May 2017, up 11,100 (3.0%) from May





Labor Market ('000s): May 2017 <sup>a</sup>							Detailed Employment ('000s): May 2017							
	Di	strict of Colun	nbia_	1	Metropolitan a	area	* *							
		1 yr. ch.			1 yr ch.				1 yr. ch.	1 yr. ch.				
	Level	(amt.)	1 yr. ch. (%)	Level	(amt.)	1 yr. ch. (%)		Level	(amt.)	(%)	% of total			
Employed residents	378.9	11.1	3.0	3,262.1	80.0	2.5	Manufacturing	1.2	0.0	0.0	0.2			
Labor force	400.9	12.1	3.1	3,385.3	85.4	2.6	Construction	14.8	-1.0	-6.3	1.9			
Total wage and salary							Wholesale trade							
employment	791.2	6.8	0.9	3,288.3	48.3	1.5	Wholesale trade	4.9	-0.1	-2.0	0.6			
Federal government	198.5	-1.5	-0.8	368.4	1.5	0.4	Retail trade	22.3	-0.5	-2.2	2.8			
Local government	40.0	1.0	2.6	339.0	4.8	1.4	Utilities & transport.	5.3	0.5	10.4	0.7			
Leisure & hospitality	82.1	5.9	7.7	338.6	13.3	4.1	Publishing & other int	16.8	0.1	0.6	2.1			
Trade	27.2	-0.6	-2.2	312.0	-27.6	-8.1	Finance & insurance	16.6	-0.5	-2.9	2.1			
Education and health	137.0	0.8	0.6	445.7	8.6	2.0	Real estate	12.4	-0.3	-2.4	1.6			
Prof., bus., and other							Legal services							
services	239.4	2.5	1.1	947.7	16.2	1.7		28.2	0.1	0.4	3.6			
Other private	67.0	-1.3	-1.9	536.9	31.5	6.2	Other profess, serv.	87.8	2.8	3.3	11.1			
Unemployed	22.0	0.9	4.4	123.2	5.4	4.6	Empl. serv. (incl. temp	15.1	-0.3	-1.9	1.9			
New Unempl. Claims	1.5	0.004	0.3				Mgmt. & oth. bus ser	36.6	0.2	0.5	4.6			
Sources: U.S. Bureau of Labor Statis		. Dept. of Emplo	oyment Services (D	OES)			Education	69.8	2.7	4.0	8.8			
<sup>a</sup> Preliminary, not seasonally adjusted	1						Health care	67.2	-1.9	-2.7	8.5			
							Organizations	63.9	-0.3	-0.5	8.1			
D.C. Hotel Industry <sup>b</sup>				Airport Passengers <sup>c,d,f</sup>			Accommodations	15.3	0.3	2.0	1.9			
May. 2017	Amt.	1 yr. ch.		Apr. 2017	Amt.('000)	1 yr. ch. (%)	Food service	57.4	4.5	8.5	7.3			
Occupancy Rate	85.1%	0.0%		DCA	2,059.7	0.9	Amuse. & recreation	9.4	1.1	13.3	1.2			
Avg. Daily Room Rate	\$261.11	\$6.21		IAD	1,899.6	10.8	Other services	7.8	0.0	0.0	1.0			
# Available Rooms	31,888	1,653		BWI	2,215.4	5.3	Subtotal, private	552.7	7.3	1.3	69.9			
Room Sales (\$M)	\$212.6	\$16.0		Total	6,174.7	5.4 <sup>e</sup>	Federal government	198.5	-1.5	-0.8	25.1			

<sup>b</sup> Source: STR <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>d</sup> Includes arrivals and departures <sup>e</sup>Weighted average <sup>†</sup> May data not available

791.2

6.8

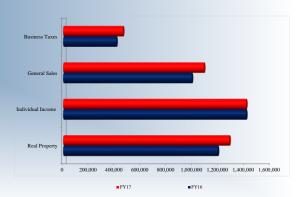
Local government

Total

#### **Cash Collections**

- ★ FY2017 (Oct. Jun.) Total gross tax collections increased 5.1% from one year ago
- ★ FY2017 (Oct. Jun.) Individual income tax collections increased by 0.03% over the previous year
- $\bigstar~ \mathrm{FY2017}$  (Oct. Jun.) Real property tax collections were 7.5% higher than one year ago
- FY2017 (Oct. Jun.) Business income tax collections increased by 12.7% compared to the same period of the previous year
- FY2017 (Oct. Jun.) General sales tax collections grew by 9.5% from one year ago

#### FY 2017 Year-To-Date (Oct. - Jun.) Cash Collections ompared with Same Period of the Previous Year (\$000's)



FV	2017	Voor-to	Data (	Oct -	Inn )	Cach	Collections	(\$000)a

							% Chg.
			% Chg. FY16				FY16 -
	FY'16	FY'17	FY17	Addenda:	FY'16	FY'17	FY17
Real Property	1,187,889	1,276,899	7.5%	Convention Ctr. Transfer <sup>b</sup>	79,234	107,082	35.1%
				Ind. Inc. Tax Withholding for D.C.			
General Sales	987,926	1,081,668	9.5%	residents	1,228,098	1,306,425	6.4%
Individual Income	1,406,190	1,406,571	0.03%	"Revenue amounts shown are before dedicated			
Business Income	407,198	458,880	12.7%	Trust Fund, the Nursing Facility Quality of Fund, WMATA, Hospital Fund, Hospital P.			
Total Tax Collections				Healthy Schools, ABRA, Repayment of Re			
(Gross) <sup>c</sup>	4,728,327	4,970,760	5.1%	Variations in processing activities may affe			
Dedicated Tax Collections	304,089	354,221	16.5%	<sup>b</sup> Portion of sales tax on hotels and restauran	nts		
Total Tax Collections				c Total Tax Collections (Gross) includes al	other taxes not repo	orted above	
(Net)	4,424,237	4,616,539	4.3%				

## People & Economy

- D.C. unemployment rate for May: 6.0%, 0.1% higher than the previous month & 0.1% lower than 1 year ago
- ★ The conventional home mortgage rate was 4.01% in May, 0.04% lower than the previous month
- ★ A comparison of 2001 and 2014 found that the share of married filers with dependents increased from 27.2% to 35.3% as the share of head of household filers with dependents declined from 72.8% to 64.7%





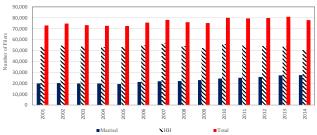
U.S. GDP	% change fo	or yr. ending	CPI	% change f	or yr. ending	D.C. Population		
Source: BEA	1st Q 2017	4 <sup>th</sup> Q 2016	Source: BLS	May 2017	Mar. 2017	Source: Census		
Nominal	4.1	3.5	U.S.	1.9	2.4	*Estimate for:	Level	% chg.
Real	2.1	2.0	D.C./Balt. metro area	0.7	1.3	2005	567,136	
						2006	570,681	0.6
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2007	574,404	0.7
Source: BEA	% change fo	or yr. ending	Source: BLS	May 2017	Apr. 2017	2008	580,236	1.0
Total Personal Income	1st Q 2017	4 <sup>th</sup> Q 2016	U.S.	4.3	4.4	2009	592,228	2.1
U.S.	3.7	3.0 <sup>†</sup>	D.C.	6.0	5.9	2010	605,183	2.2
D.C.	4.4	4.4 <sup>†</sup>				2011	620,477	2.5
Wage & Salary Portion of Personal Income			Interest Rates	Nationa	l Average	2012	635,327	2.4
U.S.	3.8	2.6 <sup>†</sup>	Source: Federal Reserve	May 2017	Apr. 2017	2013	649,165	2.2
Earned in D.C.	2.7	3.5 <sup>+</sup>	1-yr. Treasury	1.12	1.04	2014	659,005	1.5
Earned by D.C. residents <sup>b</sup>	3.3	3.2 <sup>†</sup>	Conv. Home Mortgage	4.01	4.05	2015	670,377	1.7
						2016	681,170	1.6
a Nominal b Estimated c Seasonally adjusted						* Inly 1		

† Indicates data revised by stated source since previous D.C. Economic Indicato

#### Married and Head of Household Filers with Dependents

			Share of	Change in	Change in
		Share of	Head of	Share	Share (Head of
		Married	Household	(Married	Household
TY	Total	Filers	Filers	Filers)	Filers)
2001	72,984	27.2%	72.8%		
2002	74,728	27.0%	73.0%	-0.2%	0.2%
2003	73,238	27.0%	73.0%	-0.04%	0.04%
2004	72,647	27.2%	72.8%	0.2%	-0.2%
2005	72,496	26.7%	73.3%	-0.5%	0.5%
2006	75,578	28.1%	71.9%	1.4%	-1.4%
2007	78,076	28.0%	72.0%	-0.1%	0.1%
2008	75,958	29.1%	70.9%	1.1%	-1.1%
2009	75,213	30.5%	69.5%	1.4%	-1.4%
2010	79,971	30.4%	69.6%	-0.1%	0.1%
2011	79,463	31.5%	68.5%	1.1%	-1.1%
2012	79,798	32.4%	67.6%	0.9%	-0.9%
2013	80,933	33.7%	66.3%	1.3%	-1.3%
2014	77,910	35.3%	64.7%	1.6%	-1.6%

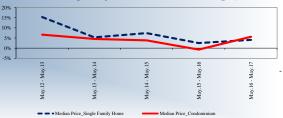
#### Married and Head of Household Filers With Dependents, TY2001 - TY2014



## **Housing & Office Space**

- ★ There were 469 condos sold in May 2017, no change from 1 year ago
- The year to date median price increased 4.1% from 1 year ago for single family homes, and condos experienced an increase of 5.6% in the year to date median price
- $\bigstar$  In the 1st quarter of 2017 the office direct vacancy was 0.1% higher than the 4<sup>th</sup> quarter of 2016

### Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



Housing Sales			D.C. Housing Permits Issued			DC Commercial Office Space		
Source: MRIS <sup>a</sup>			Source: U.S. Census Bureau			Source: Delta Associates		
Completed contracts	May 2017	1 yr. % ch.		4 Qs ending			1st Q 2017	1 qtr. ch.
Single family	539	8.9		1st Q 2017	1 yr. ch.	Inventory Status (in million sq. ft.)		
Condo/Co-op	469	0.0	Total housing units	4,670	-215	Total inventory	142.3	0.2
			Single family	309	-25	Leased space <sup>e</sup>	132.2	0.0
			Multifamily (units)	4,361	-190	Vacant	10.1	0.2
Prices (\$000)						New Construction	4.2	-0.6
Single family	May 2017	1 yr. % ch.	Class A Apt.d and Condominium	Units				
Average <sup>b</sup>	\$909.6	2.8	Source: Delta Associates			Direct Vacancy Rate	7.1	0.1
Median <sup>c</sup>	\$681.7	4.1						
			Units under construction and/or marketin	1st Q 2017	1 yr. ch.			
Condo/Co-op			Rental apartments	13,502	2,118			
Average <sup>b</sup>	\$538.4	3.6	Condominiums <sup>f</sup>	1,131	-342			
Median <sup>c</sup>	\$455.0	5.6						
		·	Other units likely to deliver over the next	36 months <sup>g</sup>				
			Rental apartments	10,971	3,745	1		

Condominiums

1,279

-556