Government of the District of Columbia Office of the Chief Financial Officer



Jeffrey S. DeWitt Chief Financial Officer

December 28, 2018

The Honorable Muriel Bowser Mayor of the District of Columbia 1350 Pennsylvania Avenue, NW, Suite 306 Washington, DC 20004

The Honorable Phil Mendelson Chairman Council of the District of Columbia 1350 Pennsylvania Avenue, NW, Suite 504 Washington, DC 20004

Re: December 2018 Revenue Estimates

Dear Mayor Bowser and Chairman Mendelson:

The revenue estimates for the FY 2019 - 2022 District of Columbia Budget and Financial Plan are unchanged from September 2018. There are only minor differences between the preliminary revenue figures for FY 2018, which ended September 30, 2018, and the September revenue estimate. Also, the economic outlook remains unchanged from the economic forecast that was the basis for the September revenue estimate, but it has become more uncertain. Potential revenues from District laws authorizing sports gaming and taxation of remote sales are not included in this estimate because neither is yet enacted; they will be included in the February revenue estimate after their enactment. The impact of the current federal shutdown is not included in the current estimate. The impact will depend on the shutdown's duration and other factors, such as whether federal employees are reimbursed for lost wages. Any impact will be reflected in the February revenue estimate.

December 2018 Revenue Estimate Compared to Prior Estimate

	Actual	Preliminary	Estimated		Projected		
Local Source, General Fund Revenue Estimate (\$M)	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	
September 2018 Revenue estimate		7,733.4	7,820.6	8,064.1	8,330.9	8,608.5	
December revision to estimate		16.7	0.0	0.0	0.0	0.0	
December 2018 Estimate	7,478.1	7,750.2	7,820.6	8,064.1	8,330.9	8,608.5	
Revenue Change from Previous							
Year Amount		272.0	70.4	243.5	266.8	277.7	
Year-Over Year Percent Change		3.6%	0.9%	3.1%	3.3%	3.3%	

Preliminary data for FY 2018, which ended in September, shows little change in the overall revenue from the September estimate. These numbers may change when the FY2018 Comprehensive Annual Financial Report (CAFR) is completed. The first two months of FY 2019, not generally significant months for revenue, suggest some revenue like withholding and deed taxes may be slowing down but other revenue like business income and sales taxes continue to be strong consistent with the September estimate. (In September, local fund revenue was expected to grow by 1.1 percent, after accounting for increased dedicated revenues, and by just over 3 percent annually from FY 2020 to FY 2022.)

Recent Legislation

Since the September 2018 estimate the Council passed two bills that will affect the revenue estimates. First, on December 4, the Council passed legislation requiring remote vendors to collect sales tax on purchases made by District residents. The legislation dedicates FY 2019 revenue to the Commission on Arts and Humanities and revenues in FY 2020 and subsequent years for commercial property tax relief. In February, the Office of Revenue Analysis will estimate the additional sales tax revenue attributable to remote sellers that will be used for commercial property tax rate reduction.

Second, on December 18, the Council passed legislation allowing the DC Lottery to establish sports gaming in the District. The expansion of gaming is expected to increase local fund revenue by approximately \$85.6 million and revenue to other funds by \$6 million over five years.

At this time, neither of these bills is District law. Their projected impact will be included in the February 2019 revenue estimate after enactment.

Revenue Impact of Recent Legislation

(\$000s)	FY2019	FY2020	FY2021	FY2022	
Remote sales tax (B22-914)	\$ 14,336	\$ 631	\$ 2,183	\$ 3,914	
Local – increased sales tax					
revenue*		25,299	27,475	29,837	
Local – estimated reduction in					
real property tax		(24,668)	(25,291)	(25,923)	
Dedicated to Comm. On Arts					
and Humanities	14,336				
Sports gaming (B22-944)	\$ 7,595	\$ 26,029	\$ 28,329	\$ 29,742	
Local	7,206	24,317	26,446	27,670	
Dedicated (various funds)	389	1,712	1,883	2,072	
DE MANY SECTION					
Total Potential Additional					
Revenue	\$ 21,931	\$ 26,660	\$ 30,512	\$ 33,656	
Local	7,206	24,948	28,629	31,584	
Dedicated	14,725	1,712	1,883	2,072	
*Increased revenue from remote sales is	dedicated to reducin	ng commercial prope	erty tax rates. ORA	will re-estimate in	

^{*}Increased revenue from remote sales is dedicated to reducing commercial property tax rates. ORA will re-estimate in February to determine the commercial real property tax rate reduction.

Risks and Uncertainty

The economic outlook, both nationally and for the District, has not changed fundamentally since September but the uncertainty has risen. While national economic growth was strong in the third quarter of 2018, there is growing consensus that growth in 2019 will be slower.

Currently the upside potential of the District economy is countered by downside risks so that a revision to the revenue estimate at this time is not warranted. First, Amazon's selection of Arlington, Virginia, for its second headquarters will be beneficial for the metropolitan and District economies with the creation of thousands of high skilled jobs. The buildout for the headquarters will take place over several years and while a surge of early interest particularly in real estate markets is expected, the benefits accruing to the District primarily will be through Amazon employees choosing to live in the District and other technology companies coming to the District to take advantage of proximity to Amazon and the District's robust tax incentives. An estimate of fiscal benefits will be reflected in the February 2019 revenue estimate.

Second, Federal government employment continues to contract particularly for agencies located in the District. The Bipartisan Budget Act of 2018 deferred the automatic spending cuts known as sequestration through fiscal year 2019 but those cuts could come back in FY 2020 if no action is taken. The current federal shutdown poses not only budgetary risks to the District's finances, but also injects a degree of uncertainty in both the national and local economies.

Third, several leading indicators point to an economic slowdown. Nationally, the recent turmoil in international trade, the flattening of the yield curve, and a turbulent stock market are likely to encourage the postponement significant investment decisions. The S&P 500 stock index is on track to end 2018 significantly below 2017. The BlueChip survey of economists' consensus is a 35 percent probability of a recession in 2020.

In the District, employment has slowed down and initial claims for unemployment have increased. These indicators have preceded slowdowns in the past, though not always, and bear monitoring as the February 2019 estimate is prepared.

Finally, the effects of the 2017 federal Tax Cuts and Jobs Act are still being felt. For the District, there appears to be a shifting of income and potentially changes in business organizations. Corporate franchise tax collections continue to be strong but are partially offset by unexpected weakness in unincorporated business franchise tax collections. Although FY 2018 corporate franchise tax was much higher than estimated it is not clear how much of that was one-time related to the federal law.

Outlook

The economic forecasting services IHS Global Insight and Moody's Analytics assume that the federal sector will play a smaller role in the economy and that annual increases in population will be slower in the coming years. As noted, the effect of the federal government shutdown on the District's economy combined with other spending policies is of primary concern. Other risks to the forecast include lower than expected population and earnings growth of District residents. At the same time, the economic effect of Amazon's HQ2 in Arlington, VA, should mitigate any negative effect coming from the federal government sector.

Developments outside of the local economy also create uncertainty to the forecast. The increased tension on global trade will not affect the District directly, but could slow the national economy, which would be felt here. The shutdown of the federal government, the decline in the stock market, which is now lower than a year ago, and rising interest rates as the Federal Reserve phases in tighter monetary policy measures all contribute to uncertainty, along with possible disruptions arising from uncertainties around the world and potential national security events.

The economy has entered the tenth year of expansion. While this forecast does not predict recession, one may occur during the financial plan period, which could adversely affect the District's tax base. The Blue-Chip consensus forecast places the odds of a recession at one in four by 2019, and one in three by 2020. Because of the size of the federal deficit, federal spending may be limited in an economic downturn. In previous years, this spending has offset some of the impact of recession on the District's economy.

If you have any questions regarding this matter, please contact me on (202) 727-2476.

Sincerely,

DISTRIBUTION LIST

Councilmember Anita Bonds (At-Large)

Councilmember David Grosso (At-Large)

Councilmember Elissa Silverman (At-Large)

Councilmember Robert White (At-Large)

Councilmember Brianne Nadeau (Ward 1)

Councilmember Jack Evans (Ward 2)

Councilmember Mary Cheh (Ward 3)

Councilmember Brandon Todd (Ward 4)

Councilmember Kenyan McDuffie (Ward 5)

Councilmember Charles Allen (Ward 6)
Councilmember Vincent Gray (Ward 7)
Councilmember Trayon White (Ward 8)
Rashad Young, City Administrator
John Falcicchio, Chief of Staff to the Mayor
Jennifer Reed, Budget Director
Kathy Patterson, District of Columbia Auditor
Jennifer Budoff, Budget Director, Council of the District of Columbia

TABLE 1: SEPTEMBER 2018 REVENUE SUMMARY TABLE

\$ in Thousands	ACTUAL	ESTIM		OUT YEAR PROJECTIONS			
97	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	
PROPERTY	2,569,101	2,684,416	2,811,720	2,903,124	2,990,194	3,080,627	
Real Property	2,473,328	2,585,129	2,713,005	2,802,982	2,888,588	2,977,51	
Personal Property	63,305	65,780	64,136	64,456	64,778	65,10	
Public Space Rental	32,468	33,507	34,579	35,686	36,828	38,00	
Dedicated to other funds	(45,586)	(44,556)	(49,221)	(59,206)	(65,481)	(56,645	
PROPERTY (NET)	2,523,515	2,639,860	2,762,498	2,843,918	2,924,714	3,023,982	
SALES & EXCISE	1,527,381	1,595,108	1,703,964	1,777,317	1,859,231	1,920,874	
General Sales	1,419,197	1,487,318	1,591,371	1,666,070	1,749,083	1,811,97	
Alcohol	6,641	6,758	6,879	7,003	7,122	7,23	
Cigarette	29,530	29,750	34,590	33,226	31,934	30,66	
Motor Vehicle	45,915	45,521	45,698	45,923	46,323	46,55	
Motor Fuel	26,098	25,761	25,426	25,095	24,769	24,44	
Dedicated to other funds	(294,530)	(306,470)	(537,599)	(553,771)	(577,434)	(593,735	
SALES & EXCISE(NET)	1,232,851	1,288,638	1,166,366	1,223,546	1,281,797	1,327,139	
INCOME	2,512,522	2,604,170	2,685,068	2,792,272	2,901,350		
Individual Income		2,004,170	2,171,604			3,019,708	
	1,958,277	POLICE CONTROL STATE OF STREET OF ST	Parketter Frankling III	2,257,705	2,352,617	2,445,50	
Corporate Franchise	389,218	385,326	363,958	380,502	389,640	409,90	
U.B. Franchise	165,027	146,535	149,505	154,066	159,093	164,29	
INCOME (NET)	2,512,522	2,604,170	2,685,068	2,792,272	2,901,350	3,019,708	
GROSS RECEIPTS	361,776	359,759	374,449	363,826	367,265	370,756	
Public Utilities	138,124	143,234	143,951	144,670	145,394	146,12	
Toll Telecommunications	49,543	37,613	49,761	49,979	50,197	50,416	
Insurance Premiums	108,212	110,324	112,433	114,583	116,776	119,01	
Ballpark Fee	31,107	35,900	33,900	33,900	33,900	33,90	
Health Related Taxes	34,790	32,688	34,404	20,694	20,998	21,309	
Dedicated to other funds	(121,786)	(126, 526)	(125,690)	(113,117)	(114,579)	(116,066	
GROSS RECEIPTS (NET)	239,990	233,233	248,758	250,709	252,686	254,690	
OTHER TAX	502,072	523,300	500,910	502,225	519,170	536,191	
Estate	41,215	40,482	23,524	24,041	25,048	26,13	
Deed Recordation	250,740	263,625	263,900	264,717	273,829	282,94°	
Deed Transfer	188,781	204,240	198,553	198,553	205,398	212,24	
Economic Interest	21,336	14,953	14,933	14,914	14,895	14,87	
Dedicated to other funds	(65,927)	(72,570)	(70,718)	(69,750)	(72,083)	(74,483	
OTHER TAX (NET)	436,145	450,730	430,192	432,475	447,087	461,708	
NONTAX	487,513	471,209	481,596	474,535	476,139	473,720	
Licenses & Permits	92,549	94,134	133,127	129,530	135,279	134,95	
Fines & Forfeits	167,385	168,070	152,469	148,589	144,814	141,13	
Charges for Services	81,371	88,568	77,413	78,697	78,452	78,84	
Miscellaneous	146,208	120,437	118,587	117,720	117,593	118,78	
NONTAX (NET)	487,513	471,209	481,596	474,535	476,139	473,720	
LOTTERY Lottery	45,600	471,209	46,100	46,600	470,139	47,600	
			1000				
GROSS REVENUE	8,005,965	8,283,563	8,603,806	8,859,900	9,160,449	9,449,476	
OTHER FUNDS (See Table 2 for Details)	527,829	550,123	783,228	795,844	829,576	840,929	
LOCAL FUND REVENUE	7,478,136	7,733,440	7,820,578	8,064,055	8,330,872	8,608,547	

Note: FY 2018 column reflects September estimate not preliminary FY 2018 as shown in summary table on first page.

TABLE 1: SEPTEMBER 2018 REVENUE SUMMARY TABLE (Continued)

% Change from Prior Fiscal Year		ACTUAL	ESTIM	TE OUT YEAR PROJECTIONS					
020		FY2017	FY2018	FY2019	FY2020	FY2021	FY2022		
PROPERTY		4.6%	4.5%	4.7%	3.3%	3.0%	3.09		
Real Proper	ty	4.9%	4.5%	4.9%	3.3%	3.1%	3.19		
Personal Pr	operty	7.1%	3.9%	-2.5%	0.5%	0.5%	0.5%		
Public Space	e Rental	-19.6%	3.2%	3.2%	3.2%	3.2%	3.29		
Dedicated to	o other funds	34.5%	-2.3%	10.5%	20.3%	10.6%	-13.5%		
PROPERTY (NET)		4.1%	4.6%	4.6%	2.9%	2.8%	3.49		
SALES & EXCISE		5.2%	4.4%	6.8%	4.3%	4.6%	3.3%		
General Sal	es	5.7%	4.8%	7.0%	4.7%	5.0%	3.6%		
Alcohol		2.7%	1.8%	1.8%	1.8%	1.7%	1.6%		
Cigarette		-3.0%	0.7%	16.3%	-3.9%	-3.9%	-4.0%		
Motor Vehic	le	-0.2%	-0.9%	0.4%	0.5%	0.9%	0.5%		
Motor Fuel		3.0%	-1.3%	-1.3%	-1.3%	-1.3%	-1.3%		
Dedicated to	o other funds	6.1%	4.1%	75.4%	3.0%	4.3%	2.8%		
SALES & EXCISE(NET)		5.0%	4.5%	-9.5%	4.9%	4.8%	3.5%		
INCOME		2.0%	3.6%	3.1%	4.0%	3.9%	4.1%		
Individual Ind	come	2.6%	5.8%	4.8%	4.0%	4.2%	3.9%		
Corporate F		0.6%	-1.0%	-5.5%	4.5%	2.4%	5.2%		
U.B. Franch		-2.6%	-11.2%	2.0%	3.1%	3.3%	3.3%		
INCOME (NET)		2.0%	3.6%	3.1%	4.0%	3.9%	4.1%		
GROSS RECEIPTS		-0.3%	-0.6%	4.1%	-2.8%	0.9%	1.0%		
Public Utilitie	26	1.9%	3.7%	0.5%	0.5%	0.5%	0.5%		
	nmunications	-2.7%	-24.1%	32.3%	0.4%	0.4%	0.4%		
Insurance P		3.1%	2.0%	1.9%	1.9%	1.9%	1.9%		
Ballpark Fee		-5.1%	15.4%	-5.6%	0.0%	0.0%	0.0%		
Health Relat		-10.1%	-6.0%	-5.0 <i>%</i> 5.2%	-39.8%	1.5%	1.5%		
Dedicated to		-3.7%	3.9%	-0.7%	-10.0%	1.3%			
		-3.7% 1.5%					1.3%		
GROSS RECEIPTS (NET OTHER TAX)	0.8%	-2.8% 4.2%	6.7% -4.3%	0.8%	0.8%	0.8%		
						3.4%	3.3%		
Estate	dation	-23.6%	-1.8%	-41.9%	2.2%	4.2%	4.3%		
Deed Recor		0.3%	5.1%	0.1%	0.3%	3.4%	3.3%		
Deed Transf		8.1%	8.2%	-2.8%	0.0%	3.4%	3.3%		
Economic In		9.7%	-29.9%	-0.1%	-0.1%	-0.1%	-0.1%		
Dedicated to	o other funds	3.5%	10.1%	-2.6%	-1.4%	3.3%	3.3%		
OTHER TAX (NET)		0.4%	3.3%	-4.6%	0.5%	3.4%	3.3%		
NONTAX		-4.2%	-3.3%	2.2%	-1.5%	0.3%	-0.5%		
Licenses & I		2.3%	1.7%	41.4%	-2.7%	4.4%	-0.2%		
Fines & Forf		-15.2%	0.4%	-9.3%	-2.5%	-2.5%	-2.5%		
Charges for		1.4%	8.8%	-12.6%	1.7%	-0.3%	0.5%		
Miscellaneou	ıs	3.8%	-17.6%	-1.5%	-0.7%	-0.1%	1.0%		
NONTAX (NET)		-4.2%	-3.3%	2.2%	-1.5%	0.3%	-0.5%		
LOTTERY Lottery		-14.4%	0.0%	1.1%	1.1%	1.1%	1.1%		
GROSS REVENUE		2.7%	3.5%	3.9%	3.0%	3.4%	3.2%		
OTHER FUNDS (See Tab	le 2 for Details	5.2%	4.2%	42.4%	1.6%	4.2%	1.4%		
LOCAL FUND REVENUE		2.5%	3.4%	1.1%	3.1%	3.3%	3.3%		

From September 2018 Revenue estimate TABLE 2: DEDICATED REVENUE

		ACTUAL	ESTIN	MATE	OUT YE	EAR PROJEC	TIONS
DEDICATION	Тах Туре	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
TIF	RealProperty	19,563	17,975	18,245	18,871	23,189	26,990
	General Sales	32,102	30,934	34,828	38,604	44,211	42,377
PILOT	RealProperty	25,826	25,927	30,302	39,622	41,722	29,656
	General Sales		7,855	19,399	20,048	20,580	21,084
Downtown TIF	RealProperty	197	655	674	713	570	-
Convention Center	General Sales	138,128	136,987	144,060	150,760	157,275	164,065
Convention Center-DestinationDC	General Sales		5,711	6,008	6,285	6,557	6,840
Ballpark	General Sales	17,764	16,900	15,900	15,900	15,900	15,900
	Public Utility	7,938	8,649	8,738	8,823	8,910	8,999
	Toll Telecommunication	2,484	2,203	2,327	2,451	2,575	2,699
	Ballpark Fee	31,107	35,900	33,900	33,900	33,900	33,900
Healthy DC	General Sales	835	824	808	825	841	858
	Insurance Premium	45,487	47,086	48,323	47,250	48,195	49,159
WMATA - Operations	General Sales	74,167	75,663	79,098	82,997	87,332	91,616
WMATA - Capital	General Sales		-	178,500	178,500	183,855	189,371
Healthy Schools	General Sales	4,266	4,666	4,266	4,266	4,266	4,268
ABRA	General Sales	1,170	1,170	1,170	1,170	1,170	1,170
Council on Arts and Humanities	General Sales	-		28,138	29,320	30,698	31,742
Highway Trust Fund	Motor Fuel	26,099	25,761	25,428	25,095	24,789	24,447
Nursing Facility Quality of Care	Health Related	13,949	14,523	14,917	15,215	15,519	15,830
Hos pital Fund	Health Related	10,400	8,800	8,501	-	-	
Hos pital Provider Fee Fund	Health Related	5,528	5,507	5,507			
ICF-IDD Stevie Sellows	Health Related	4,913	3,859	5,479	5,479	5,479	5,479
Housing Production Trust Fund (HPTF	Deed Recordation	31,919	33,954	33,991	34,113	35,482	36,848
	Deed Transfer	26,095	28,393	27,538	27,538	28,566	29,592
HPTF-Debt Service	Deed Recordation	5,603	5,589	5,594	5,594	5,592	5,593
	Deed Transfer	2,222	2,243	2,245	2,245	2,244	2,244
West End Maintenance	Deed Recordation	44	1,195	675	130	100	103
	Deed Transfer	44	1,195	675	130	100	103
	Property	45,587	44,556	49,221	59,206	65,481	56,645
	Sales & Excise	294,531	306,470	537,599	553,771	577,434	593,735
	Gross Receipts	121,786	126,526	125,690	113,117	114,579	116,068
	Other taxes	65,927	72,570	70,718	69,750	72,083	74,483

From September 2018 Revenue estimate

Estimated Key Variables for the D.C. Economy for the Forecast Period FY 2013 through FY 2022

			Actual			Estimate	T	Fore	ecast	
Fiscal Years	2013 act	2014 act	2015 act	2016 act	2017 act	2018 est	2019 est	2020 est	2021 est	2022 est
Gross State Product (\$ billion)	110.98	115.06	120.72	124.87	129.13	135.83	142.53	149.05	155.16	161.57
	1.4%	3.7%	4.9%	3.4%	3.4%	5.2%	4.9%	4.6%	4.1%	4.1%
Real Gross State Product (billions										
\$2005)	103.37	104.62	107.15	108.51	109.81	112.79	115.12	117.25	118.71	120.26
	-0.5%	1.2%	2.4%	1.3%	1.2%	2.7%	2.1%	1.8%	1.2%	1.3%
Personal Income (\$ billion)	43.08	45.30	48.86	51.35	53.27	55.47	58.04	60.61	63.28	65.92
	2.8%	5.1%	7.9%	5.1%	3.7%	4.1%	4.6%	4.4%	4.4%	4.2%
Real Personal Income (billions \$2005)	34.39	35.32	38.01	40.17	41.20	42.06	43.04	44.00	44.93	45.84
	2.0%	2.7%	7.6%	5.7%	2.5%	2.1%	2.3%	2.2%	2.1%	2.0%
Per Capita Income (\$)	66,473	68,672	72,787	75,204	76,888	78,992	81,593	84,186	86,917	89,642
	0.6%	3.3%	6.0%	3.3%	2.2%	2.7%	3.3%	3.2%	3.2%	3.1%
Real Per Capita Income (\$2005)	53,069	53,547	56,627	58,838	59,469	59,888	60,503	61,110	61,713	62,332
	-0.3%	0.9%	5.8%	3.9%	1.1%	0.7%	1.0%	1.0%	1.0%	1.0%
Wages earned in D.C. (\$ billion)	62.08	63.91	66.88	69.39	71.45	74.74	77.92	81.04	84.21	87.27
	2.4%	2.9%	4.6%	3.8%	3.0%	4.6%	4.2%	4.0%	3.9%	3.6%
Wages earned by D.C. residents (\$										
billion)	21.7	22.8	24.5	25.6	26.6	28.0	29.3	30.5	31.9	33.3
	4.1%	5.5%	7.2%	4.7%	3.8%	5.1%	4.7%	4.3%	4.6%	4.4%
Population ('000)	648.1	659.5	671.2	682.8	692.7	702.2	711.4	719.9	728.0	735.3
•	2.3%	1.8%	1.8%	1.7%	1.5%	1.4%	1.3%	1.2%	1.1%	1.0%
Households ('000)	286.5	291.8	297.1	301.1	305.0	309.1	313.3	316.9	320.6	323.8
	2.2%	1.9%	1.8%	1.3%	1.3%	1.3%	1.4%	1.2%	1.1%	1.0%
Civilian Labor Force ('000)	374.1	375.9	386.2	393.3	399.6	405.0	410.5	415.3	420.1	424.3
	4.1%	0.5%	2.7%	1.8%	1.6%	1.4%	1.4%	1.2%	1.1%	1.0%
At-Place Employment ('000)	745.2	751.7	764.7	780.9	788.6	795.0	802.9	809.1	812.9	816.0
	1.9%	0.9%	1.7%	2.1%	1.0%	0.8%	1.0%	0.8%	0.5%	0.4%
Resident Employment ('000)	341.8	346.1	358.5	368.8	375.3	382.0	387.3	392.1	396.8	401.0
	4.9%	1.3%	3.6%	2.9%	1.8%	1.8%	1.4%	1.2%	1.2%	1.1%
Unemployment Rate	8.6	7.9	7.2	6.2	6.1	5.7	5.6	5.6	5.5	5.5
Housing Starts	3,542	4,497	3,966	4,401	4,504	6,662	3,531	3,218	3,137	3,103
Housing Stock ('000)	308.6	312.8	316.1	319.5	323.0	326.9	331.3	335.2	338.8	342.2
	1.9%	1.4%	1.1%	1.1%	1.1%	1.2%	1.3%	1.2%	1.1%	1.0%
Home sales	7,466	7,616	7,929	8,340	8,598	8,976	9,245	9,245	9,245	9,245
	17.6%	2.0%	4.1%	5.2%	3.1%	4.4%	3.0%	0.0%	0.0%	0.0%
Average home sale price ('000)	0.7	0.7	0.8	0.8	0.8	0.8	0.9	0.9	0.9	1.0
	13.1%	3.3%	4.3%	3.5%	3.8%	0.0%	4.0%	4.1%	4.4%	4.2%
Change in S & P 500 Index of							_			
Common Stock*	24.8%	13.6%	2.0%	6.4%	19.2%	3.9%	1.7%	1.7%	1.7%	1.7%
Interest rate on 10-year Treasury										
notes (%)	2.1	2.7	2.2	1.9	2.3	2.8	3.4	3.6	3.8	4.0
Washington Area Consumer Prices: %										
change from prior year	1.3	1.8	-0.1	0.0	2.0	2.2	2.3	2.4	2.4	2.4

^{*} Change in S and P 500 Index of Common Stock is the change from the 4th quarter to the 4th quarter on a calendar year (rather than fiscal year) basis. (For example, the value in FY 2017 is the % change from CY 2016.4 to CY 2017.4)

Note: Estimated by the D.C. Office of Revenue Analysis based on forecasts of the D.C. and national economies prepared by IHS Global Insight (August 2018) and Moody's Analytics (Economy.com) (August 2018); forecasts of the national economy prepared by the Congressional Budget Office (August 2018) and Blue Chip Economic Indicators (August 2018); BLS labor market information from July 2018; the Census Bureau estimates of the D.C. population (2017); Bureau of Economic Analysis estimates of D.C. Personal Income (March 2017); Metropolitan Regional Information System (MRIS) D.C. home sales data (July 2017), accessed in part through the Greater Capital Area Association of Realtors (GCAAR); CoStar information on commercial office buildings and residential property in D.C. (June 2018); and Delta Associates commercial office buildings and apartments in DC (June 2018).