

# D.C. Economic Indicators

June 2007 Volume 7, Number 9

Government of the District of Columbia ★ ★ ★  
 Dr. Natwar M. Gandhi, Chief Financial Officer  
 Robert Ebel, Deputy CFO for Revenue Analysis

## Labor & Industry

➔ Jobs in D.C. for June 2007 up 8,800 (1.3%) from June 2006

➔ District resident employment for June 2007, down 700 (-0.2%) from June 2006

D.C. Labor Market as a Share of the Metro Area Labor Market



### Labor Market ('000s): June 2007<sup>a</sup>

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr. ch. (amt.)	1 yr. ch. (%)
Employed residents	300.8	-0.7	-0.2	2,900.3 <sup>c</sup>	50.1	1.8
Labor force	319.7	-1.6	-0.5	2,986.8 <sup>c</sup>	50.4	1.7
Total wage and salary employment	698.8	8.8	1.3	3,041.8	45.2	1.5
Federal government	193.9	-0.7	-0.4	344.0	0.0	0.0
Local government	39.4	0.5	1.3	301.8	7.0	2.4
Leisure & hospitality	56.7	0.9	1.6	266.2	3.3	1.3
Trade	22.8	0.1	0.4	346.0	4.9	1.4
Education and Health	89.1	0.5	0.6	318.0	4.6	1.5
Prof., bus., and other services	224.0	6.5	3.0	875.7	24.2	2.8
Other private	72.9	1.0	1.4	590.1	1.2	0.2
Unemployed	18.9	-0.8	-4.3	86.4 <sup>c</sup>	0.3	0.4
New unempl. claims <sup>b</sup>	1.5	-0.1	-9.1			

### Detailed Employment ('000s): June 2007

	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.7	-0.1	-5.6	0.2
Construction	12.9	0.1	0.8	1.8
Wholesale trade	4.8	0.0	0.0	0.7
Retail trade	18.0	0.1	0.6	2.6
Utilities & transport.	5.2	-0.2	-3.7	0.7
Publishing & other info.	22.7	0.3	1.3	3.2
Finance & insurance	18.8	0.7	3.9	2.7
Real estate	11.6	0.2	1.8	1.7
Legal services	37.3	1.0	2.8	5.3
Other profess. serv.	70.0	1.1	1.6	10.0
Empl. Serv. (incl. temp)	12.6	0.2	1.6	1.8
Mgmt. & oth. bus serv.	42.8	3.5	8.9	6.1
Education	36.8	-0.1	-0.3	5.3
Health care	52.3	0.6	1.2	7.5
Organizations	54.3	0.7	1.3	7.8
Accommodations	15.7	0.1	0.6	2.2
Food service	34.8	0.8	2.4	5.0
Amuse. & recreation	6.2	0.0	0.0	0.9
Other services	7.0	0.0	0.0	1.0
Subtotal, private	465.5	9.0	2.0	66.6
Federal government	193.9	-0.7	-0.4	27.7
Local government	39.4	0.5	1.3	5.6
<b>Total</b>	<b>698.8</b>	<b>8.8</b>	<b>1.3</b>	<b>100.0</b>

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)

<sup>a</sup> Preliminary, not seasonally adjusted <sup>b</sup> State claims; May 2007 <sup>c</sup> May data

### D.C. Hotel Industry<sup>d</sup>

May, 2007	Amt.	1 yr. ch.
Occupancy Rate	82.4%	-0.3
Avg. Daily Room Rate	\$227.51	\$18.00
# Available Rooms	26,267	107
Room Sales (\$M)	\$152.6	\$12.0

### Airport Passengers<sup>e</sup>

May, 2007	Amt. ('000)	1 yr. % ch.
DCA	1,727.0	0.8
IAD	2,203.1	9.7
BWI	1,922.2	0.2
Total	5,852.3	3.7 <sup>f</sup>

<sup>d</sup> Source: Smith Travel Research <sup>e</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>f</sup> Weighted average

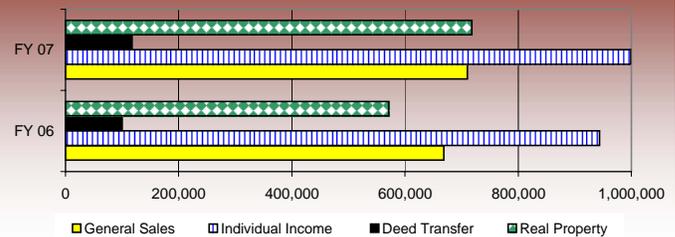
Source: BLS. Details may not add to total due to rounding.

## Cash Collections

➔ FY 2007 (Oct. - June) Individual Income tax collections up 5.9% from 1 year ago

➔ FY 2007 (Oct. - June) General Sales tax collections up 6.2% from 1 year ago

FY 2007 Year-to-Date (Oct.-June) Cash Collections Compared With Same Period of Previous Year



### General Fund: FY 2007 Year-to-Date Cash Collections as of June (\$'000)<sup>g</sup>

	FY06	FY07	% Chg. FY06-07	Addenda:	FY06	FY07	% Chg. FY06-07
Real Property	571,013	717,784	25.7%	Ind. Inc. tax withholding for D.C. residents	735,759	725,101	-1.4%
General Sales	668,741	710,064	6.2%	Convention Ctr. Transfer <sup>b</sup>	60,365	62,454	3.5%
Individual Income	943,538	998,797	5.9%				
Business Income	291,931	331,133	13.4%				
Deed Transfer	99,955	117,617	17.7%				
Total Other Tax Collections	471,496	565,713	20.0%				
Total Collections (before earmarking)	3,046,674	3,441,108	12.9%				
Earmarked Collections	152,019	249,460	64.1%				
Total Collections (after earmarking)	2,894,655	3,191,647	10.3%				

<sup>a</sup> Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment Fund and the Housing Production Trust Fund.)

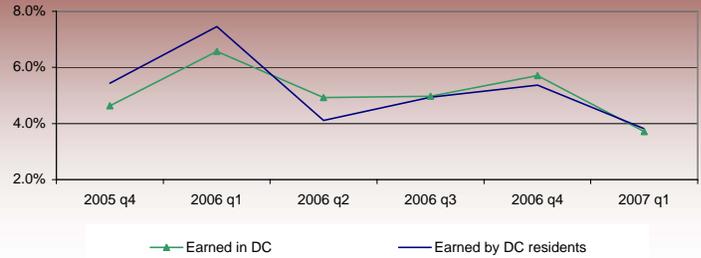
<sup>b</sup> Portion of sales tax on hotels and restaurants

All data subject to revision. † Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

# People & Economy

- ➔ D.C. unemployment rate for June.: 5.6%, same as last month & 0.3% lower than 1 year ago
- ➔ Estimated D.C. population for 2006: 581,530, down 0.1% from 2005 and up 1.8% from 2000

**Wages and Salary:**  
Earned in the District and Earned by D.C. Residents  
(% Change from Same Period of Previous Year)



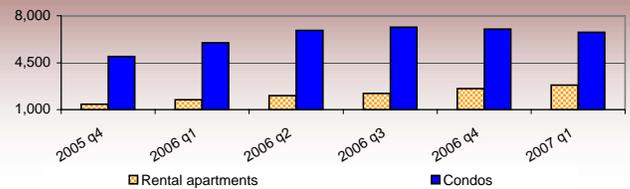
U.S. GDP			CPI			D.C. Population		
Source: BEA			Source: BLS			Source: Census		
		% change for yr. ending						
		1 <sup>st</sup> Q 2007	4 <sup>th</sup> Q 2006	May. 2007		Mar. 2007		Estimate for:
Nominal		4.7	5.7	U.S.		2.7	2.8	Level
Real		1.9	3.1	D.C./Balt. metro area		3.2	4.1	% chg.
<b>Personal Income<sup>a</sup></b>			<b>Unemployment Rate<sup>c</sup></b>			<b>Distribution of Households by Income</b>		
Source: BEA			Source: BLS			Source: American Community Survey		
		% change for yr. ending						
		1 <sup>st</sup> Q 2007	4 <sup>th</sup> Q 2006	June. 2007		May. 2007		2000
Total Personal Income				U.S.		4.5	4.5	2005
U.S.		5.8	5.8	D.C.		5.6	5.6	2006
D.C.		5.0	5.2					2000
Wage & Salary Portion of Personal Income			Interest Rates			National Average		
U.S.			Source: Federal Reserve			June. 2007		
Earned in D.C.			1-yr. Treasury			5.0		
Earned by D.C. residents <sup>b</sup>			Conv. Home Mortgage			6.7		
						May. 2007		
						5.0		
						4.9		
						6.7		
						6.3		
						29.0%		
						28.4%		
						26.0%		
						23.9%		
						26.5%		
						26.2%		
						8.7%		
						9.8%		
						9.7%		
						11.8%		

<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted  
† Indicates data revised by stated source since previous D.C. Economic Indicators.

# Housing & Office Space

- ➔ 10,824 new condos likely within next 36 months, down 7.4% from 1 year ago
- ➔ 6,257 new class A apts. likely within next 36 months, up 83.5% from 1 year ago

**District Class A Rental Apartments and Condos Under Construction (six-month moving average)**



Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS <sup>b</sup>			Source: U.S. Census Bureau			Source: Delta Associates		
		4 Qs ending	1 yr. % ch.	4 Qs ending		1 <sup>st</sup> Q 2007		1 yr. ch.
Completed contracts		1 <sup>st</sup> Q 2007		Total housing units		1,612	-1,444	Vacancy Rate (%)
Single family		4,085	-17.1	Single family		584	493	1 <sup>st</sup> Q 2007
Condo/Co-op		4,087	-4.8	Multifamily (units)		1,028	-1,937	1 qtr. ch.
			<b>Class A Apt.<sup>d</sup> and Condominium Units</b>					
Prices (\$000)			Source: Delta Associates			1 <sup>st</sup> Q 2007		1 yr. ch.
Single family			Units under construction and/or marketing			Total inventory		119.7
Median <sup>b</sup>		\$498.5	7.9	Rental apartments		2,867	848	Leased space <sup>f</sup>
Average <sup>c</sup>		\$641.9	9.2	Condominiums <sup>h</sup>		6,715	-302	111.7
Condo/Co-op				Other units likely to deliver over the next 36 months			Occupied space <sup>g</sup>	110.6
Median <sup>b</sup>		\$342.0	-4.7	Rental apartments		3,390	2,000	9.1
Average <sup>c</sup>		\$384.4	-8.4	Condominiums		4,109	-557	0.8
						Under construction		
						or renovation		6.2
								1.6

<sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>b</sup> Median for Mar. <sup>c</sup> 1<sup>st</sup> quarter average  
<sup>d</sup> Investment grade units, as defined by Delta <sup>e</sup> In million square feet <sup>f</sup> Calculated from vac. rate excl. sublet  
<sup>g</sup> Calculated from vac. rate incl. sublet <sup>h</sup> Includes sold units