



Office of Revenue Analysis  
Office of the Chief Financial Officer  
Government of the District of Columbia

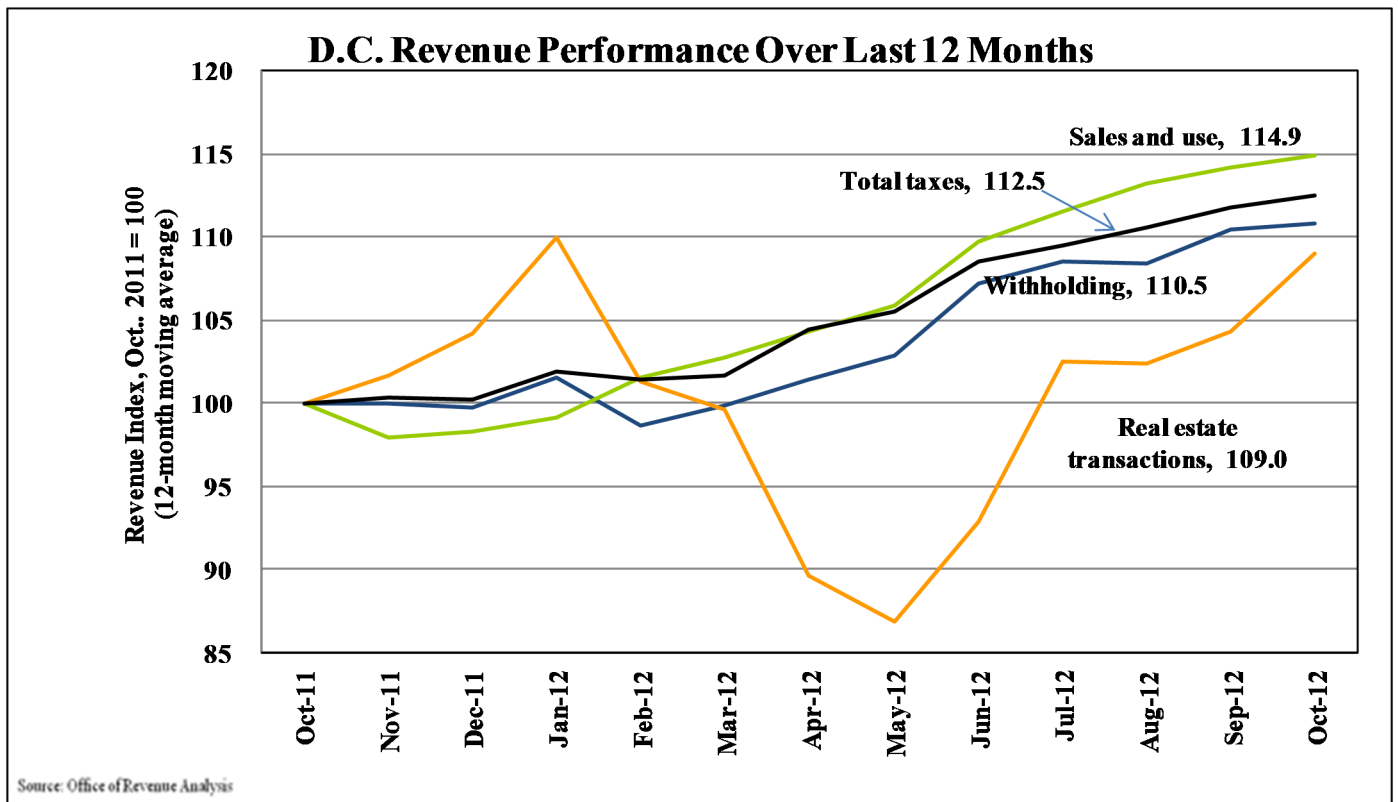
Vincent C. Gray, Mayor  
Natwar M. Gandhi, Chief Financial Officer

Fitzroy Lee, Deputy CFO & Chief Economist  
Farhad Niami, Director of Economic Affairs

# District of Columbia Cash Collections Report

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## Tax collections show growth

- The twelve-month moving average of total tax collections during the first month of the new fiscal year grew 12.5 percent over the same period last year. Growth in total tax collections over the past twelve months can be largely attributed to strong wages and salaries growth, an active commercial real estate market, and, generally, greater economic activity in the District, perhaps due to election year spending (on political consultants, marketing, and the like).
- Withholding tax collections in October grew 10.5 percent over the previous year because of strong growth in wages and salaries.
- Sales tax collections for the twelve-month-period ending in October were almost 15 percent higher relative to the same period last year. The District has experienced consistent growth in sales and use taxes since the beginning of the current calendar year, perhaps due to election year spending in the District.
- Real estate transactions tax collections grew by 9 percent in October compared to the same period of the previous year. The District's vibrant commercial real estate market continues to drive the collections from this tax source.

# Collections by Revenue Source

October YTD Tax Collections by Source: 2011 vs. 2010 (\$ '000)

	October 2012	October 2011	Percent change
<b>TOTAL TAX COLLECTIONS</b>	<b>304,912</b>	<b>265,070</b>	<b>15.0</b>
<b>Property</b>	<b>21,090</b>	<b>17,457</b>	<b>20.8</b>
Real Property Tax	17,943	15,698	14.3
Personal Property Tax	3,147	1,759	78.9
<b>Real Property Transactions</b>	<b>27,311</b>	<b>14,120</b>	<b>93.4</b>
Deed Recordation Tax	15,284	8,115	88.3
Deed Transfer Tax	11,503	5,923	94.2
Economic Interest Tax	524	83	534.0
<b>Sales</b>	<b>105,935</b>	<b>98,423</b>	<b>7.6</b>
General Sales and Use Tax	98,930	92,371	7.1
Excise Taxes	7,005	6,053	15.7
<b>Income</b>	<b>131,499</b>	<b>110,333</b>	<b>19.2</b>
Individual Income Tax	115,941	100,588	15.3
Corporate Franchise Tax	9,475	6,713	41.1
U.B. Franchise Tax	6,083	3,032	100.6
<b>Gross Receipts and Estate</b>	<b>19,078</b>	<b>24,737</b>	<b>-22.9</b>
Gross Receipts Taxes	18,130	19,223	-5.7
Estate Tax	947	5,514	-82.8

**Property Taxes.** Real property tax collections during the first month of the new fiscal year are 14.3 percent above the same period last year. However, the first real property tax payment for the new fiscal year is due in March, so the current performance of real property tax collections may not be an indication of continued growth in collections of property taxes during the new fiscal year.

**Real Property Transactions Taxes.** October real property transaction taxes collections were up 93.4 percent from October 2011. Deed recordation tax collections increased by 88.3 percent, while collections for the deed transfer tax increased by 94.2 percent. The high volume and price of DC's commercial property sales continue to drive deed tax revenue growth.

**General Sales and Use Tax.** October general sales and use tax collections were up by 7.1 percent compared

to the same period last year. This is certainly a change from the early part of FY11 when sales taxes declined during the first quarter of the fiscal year. The increase in growth happened gradually and since the beginning of the current calendar year. This growth is perhaps due to election year spending in the District, on political consultants and campaign advertising.

**Excise Taxes.** Excise tax collections in October grew substantially - by 15.7 percent compared to the same period last year. Higher motor vehicle fuel taxes and motor vehicle excise tax collections the main sources of the strong overall excise tax growth.

**Income Taxes.** Individual income tax collections during the month of October were 15.3 percent higher than that of the same period last year.

October corporate franchise tax collections increased 41.1 percent compared to that of October of a year earlier. At the same time, unincorporated business tax collections were up 100.6 percent. No major payments are due until January so it is too early to evaluate the performance of the business tax receipts.

**Gross Receipts Taxes.** Overall, gross receipts tax collections in October were down by 5.7 percent. Public utilities collections were down by 11.9 percent, due mostly to higher than average winter temperature, but toll telecommunications collections were up by 15.2 percent which may be due to an increased use of data on smart phones and similar telecommunication tools. Insurance premiums collections were down by 103.9 percent, but they are due in March and June so this is not a measure of likely performance for the fiscal year.

**Non-Tax Revenues.** October non-tax revenue collections were up by 21.2 percent relative to a year earlier. Growth in collections from licenses and permits and automated traffic enforcement were the main drivers of this increase. However, non-tax receipts tends to be lumpy – receipts are high some months and very low in other

For further information or to comment on this report, contact: Farhad Niami (202) 727-3897, or [farhad.niami@dc.gov](mailto:farhad.niami@dc.gov).